

The New-Keynesian Liquidity Trap

John H. Cochrane*

Hoover Institution, Stanford University, 434 Galvez Mall, Stanford, CA 94305, and NBER

Abstract

Many new-Keynesian models produce a deep recession with deflation at the zero lower bound. These models also make unusual policy predictions: Useless government spending, technical regress, capital destruction, and forward guidance can raise output. These predictions are larger as prices become less sticky and as changes are expected further in the future. These predictions are strongly affected by equilibrium selection. For the same interest-rate path, equilibria that bound initial jumps predict mild inflation, small output variation, negative multipliers, small effects of far-off expectations and a smooth frictionless limit. Fiscal policy considerations suggest the latter equilibria.

Keywords: Zero bound, multiplier, multiple equilibria, fiscal theory

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1. Introduction

Many models in the new-Keynesian tradition predict a deep recession with deflation when the “natural” rate of interest is negative and the nominal rate is stuck at zero. Those models also produce unusual policy predictions. Forward guidance about central bank actions can strongly stimulate the current level of output. Fully-expected future inflation can raise output. Deliberate capital destruction or productivity reduction can raise output. Government spending, even if financed by current taxation, and even if completely, can have large output multipliers. A given promise or expectation further in the future has larger effects

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Email address: john.cochrane@stanford.edu (John H. Cochrane)

URL: faculty.chicagobooth.edu/john.cochrane (John H. Cochrane)

9 today. As prices become more flexible, deflation and depression get worse and unusual policy
10 prescriptions become stronger. Tiny price stickiness has unboundedly large effects.

11 For a given path of expected interest rates, new-Keynesian models allow multiple stable
12 equilibrium paths for inflation and output. Thus, to produce a prediction, a researcher must
13 choose an equilibrium as well as a path for expected interest rates.

14 I show that these liquidity-trap predictions are sensitive to equilibrium choice. Choosing
15 different equilibria, either directly or by different specifications of Fed policy, despite exactly
16 the same path of interest-rate expectations, the same model can predict gentle inflation
17 matching the negative natural rate, small output gaps, and normal signs and magnitudes of
18 policies. Inflation, output and policy predictions are smaller for events expected further in
19 the future, and smoothly approach the frictionless limit.

20 In the most general terms, the standard models choose equilibria by thinking about
21 expectations of output and inflation when the economy exits the zero bound, and then
22 working backwards. The alternative equilibria I study limit how much inflation and output
23 can jump on the day that the economy learns of the natural rate shock. A variety of criteria
24 suggest such a limitation, especially fiscal policy considerations. Since a sharp deflation
25 raises the value of government bonds, a limitation on the government's ability or willingness
26 to raise taxes limits initial deflation, and consequently all effects of the zero bound.

27 *1.1. Literature*

28 Werning (2012) shows clearly the predictions for a depression and deflation at the zero
29 bound, and some policy paradoxes. I adopt his simple modeling framework. This paper is not
30 a critique of Werning. Werning studies the properties of one equilibrium. He acknowledges
31 multiple equilibria. I explore their nature.

32 Kiley (2016) and Wieland (2014) nicely summarize the puzzling predictions of new-
33 Keynesian zero-bound analyses. Christiano, Eichenbaum and Rebelo (2011), Eggertsson
34 (2011), Woodford (2011), and Carlstrom, Fuerst and Paustian (2014) all find large fiscal
35 multipliers, and multipliers that increase with the duration of fiscal expansion. Eggertsson
36 (2010) and Wieland (2014) analyze the “paradox of toil” that negative productivity can
37 be expansionary. Eggertsson, Ferrero and Raffo (2013) argue that structural reforms are

38 contractionary. (See also the discussion in Fernández-Villaverde (2013).)

39 Werning’s (2012) main point, as that of Eggertsson and Woodford (2003) and Woodford
40 (2012), is to study optimal policy. These authors find a path of inflation, output, and interest
41 rates that maximizes a planner’s objective. This path typically involves keeping interest rates
42 low for some time after the natural-rate shock ends. They then advocate “forward guidance,”
43 that Federal Reserve officials announce and somehow commit to such policies.

44 This paper makes no optimal policy calculations. I study outcomes for a variety of given
45 policies, as in the above-cited literature. Some of those policies resemble optimal policies.
46 For example, I study postponed rises in interest rates. I focus on the “implementation”
47 problem: To achieve optimal results, it is not enough for the Fed to specify the path of
48 interest rates. The Fed must take some other action to select among multiple equilibria
49 consistent with the optimal interest rate path. Looking at those equilibria, I find that this
50 selection is far more important to the results than is the path of equilibrium interest rates.

51 **2. Model**

I use Werning’s (2012) simple continuous-time specification of the standard new-Keynesian
model:

$$\frac{dx_t}{dt} = \sigma (i_t - r_t - \pi_t) \tag{1}$$

$$\frac{d\pi_t}{dt} = \rho\pi_t - \kappa(x_t + g_t). \tag{2}$$

52 Here, x_t is the output gap, i_t is the nominal rate of interest, r_t is the “natural” real rate
53 of interest, π_t is inflation, and g_t is a Phillips curve disturbance discussed below. I abstract
54 from constants, so these are all deviations from steady state values.

55 Equation (1) is the “IS” curve, which ought to be renamed “intertemporal substitution.”
56 It results from the first-order condition for allocation of consumption over time, and con-
57 sumption equals output. Equation (2) is the new-Keynesian Phillips curve. Solved forwards,
58 it expresses inflation in terms of expected future output gaps.

59 Like Werning, I suppose that starting at $t = 0$, the economy suffers from a negative
60 natural rate $r_t = r = -2\%$, which lasts until time $t = T = 5$ before returning to a positive

61 value. Also following Werning, I complete the model by specifying that the path of equilib-
 62 rium nominal interest rates is zero up to period T , and then rises back to the natural rate
 63 $i_t = r_t \geq 0, t \geq T$. I use $\rho = 0.05$, $\sigma = 1$ and $\kappa = 1$.

64 Perfect foresight of a trap end date is unrealistic. However, it is simple and clear, and
 65 it provides a useful guide to the behavior of models with a stochastically ending trap or a
 66 slowly mean-reverting processes like an AR(1).

67 Then, I find the set of output $\{x_t\}$ and inflation $\{\pi_t\}$ paths that, via (1) and (2), are
 68 consistent with this path of interest rates, and do not explode as time increases. It will turn
 69 out that there are many such paths.

70 Specifying directly the equilibrium path of interest rates does not mean that I assume a
 71 peg, that interest rates are exogenous, or that I ignore Taylor rules. Typically, one assumes
 72 that after the trap ends, the central bank follows a rule of the form

$$i_t = i_t^* + \phi(\pi_t - \pi_t^*) \quad (3)$$

73 or equivalently,

$$i_t = \hat{i}_t + \phi\pi_t. \quad (4)$$

74 Here, i_t^* and π_t^* are the Fed's desired equilibrium values of interest rate and inflation, con-
 75 sistent with (1) and (2). The assumption $\phi > 1$ then produces $\{i_t^*, \pi_t^*\}$ as the unique
 76 locally-bounded equilibrium, which is the new-Keynesian selection rule. We see immedi-
 77 ately though, that if there are multiple stable $\{\pi_t^*, x_t^*\}$ consistent with a given $\{i_t^*\}$ —and there
 78 are—then any of them can be implemented by the Taylor rule (3). The Fed just chooses the
 79 desired $\{\pi_t^*\}$. By specifying interest rates, we find the set of equilibria, each implemented by
 80 a Taylor rule, and each unique given that Taylor rule, that result in the same equilibrium
 81 interest rate path. Equation (4) is algebraically equivalent to (3); choosing $\hat{i}_t = i_t^* - \phi\pi_t^*$
 82 gives the same range of possibilities as choosing $\{i_t^*, \pi_t^*\}$ subject to (1) and (2). So, the same
 83 point applies.

84 Closing the model with a Taylor rule *per se* does nothing to prune multiple stable equi-
 85 libria. To use Taylor rules to pick equilibria we have to ask *which* Taylor rule — which $\{\pi_t^*\}$
 86 or $\{\hat{i}_t\}$ —people expect the Fed to follow, which I consider below.

87 *2.1. The flexible-price case*

88 The flexible-price case is an important benchmark, and it is easiest to compute directly
 89 rather than by taking limits of the general solution. Prices become more flexible as κ
 90 increases, and $\kappa = \infty$ is the flexible-price case. To see this point, write the Phillips curve
 91 (2) (simplifying to $g_t = 0$) as

$$x_t = \frac{1}{\kappa} \left(\rho \pi_t - \frac{d\pi_t}{dt} \right).$$

92 As κ rises, the output gap x_t becomes smaller for any inflation path π_t . The flexible-price
 93 limit point is the case in which the output gap is zero for any inflation. If $\kappa = \infty$, $x_t = 0$.

94 Turning to (1), if $x_t = 0$ then $dx_t/dt = 0$ and we must have

$$i_t - r_t = \pi_t.$$

95 This is just the linearized Fisher relationship, which is the entire flexible-price model.

96 Thus, the flexible-price solution to our liquidity-trap scenario is $\pi_t = -r = 2\%$, $x_t = 0$
 97 for $0 < t < T$, and $\pi_t = 0$, $x_t = 0$ for $t > T$. Inflation in the frictionless world rises to
 98 exactly equal to the negative natural rate, all on its own without extra prodding by the Fed,
 99 and there is no output gap.

100 In a perfect foresight model, this equilibrium is unique, up to the overall price level. If
 101 the natural rate change is unexpected, then there can be a price-level jump at the moment
 102 of that shock. In discrete time, $i_t = r_t + E_t \pi_{t+1}$ allows multiple equilibria $\pi_{t+1} - E_t \pi_{t+1}$
 103 consistent with a given equilibrium nominal rate i_t . But then the path $\{E_t \pi_{t+j}\}$ is then
 104 unique. A price-level jump at 0 is the continuous-time counterpart.

105 *2.2. Equilibria with price stickiness*

106 Equations (1) and (2) are a pair of linear differential equations. Their solutions are

$$\pi_t = C e^{-\lambda^b t} + \frac{1}{\lambda^f + \lambda^b} \left[\int_{s=-\infty}^t e^{-\lambda^b(t-s)} z_s ds + \int_{s=t}^{\infty} e^{-\lambda^f(s-t)} z_s ds \right] \quad (5)$$

$$\kappa x_t = -\kappa g_t + \lambda^f C e^{-\lambda^b t} + \frac{1}{\lambda^f + \lambda^b} \left[\lambda^f \int_{s=-\infty}^t e^{-\lambda^b(t-s)} z_s ds - \lambda^b \int_{s=t}^{\infty} e^{-\lambda^f(s-t)} z_s ds \right], \quad (6)$$

108 where

$$\lambda^f \equiv \frac{1}{2} \left(\sqrt{\rho^2 + 4\kappa\sigma} + \rho \right); \quad \lambda^b \equiv \frac{1}{2} \left(\sqrt{\rho^2 + 4\kappa\sigma} - \rho \right); \quad z_t \equiv \kappa\sigma(i_t - r_t) + \kappa g_t. \quad (7)$$

109 Inflation and output are each two-sided moving averages of the driving processes. Infla-
 110 tion is a positive function of the driving disturbance in both directions. Output is a negative
 111 function of future disturbances, but a positive function of the past. Since ρ is a small num-
 112 ber, the forward λ^f and backward λ^b eigenvalues are nearly, but not quite the same, and the
 113 forward-looking weights λ^f are a bit smaller.

114 Following standard procedure, I set to zero the corresponding forward-explosive equilibria
 115 $C_2 e^{\lambda^f t}$. All of these equilibria are stable going forward. There remain multiple forward-stable
 116 equilibria indexed by the free constant C .

117 These formulas are perfect foresight solutions. As such, they capture the impulse-response
 118 function, and the path of expected values in a stochastic model. In the case of an unexpected
 119 shock, the economy jumps to these solutions on the date that the shock is known.

120 2.3. Inflation and output paths

121 From (5)-(6), it is straightforward to calculate the paths of inflation and output for the
 122 forcing variable $z_t = \kappa\sigma(i_t - r_t)$ that starts at zero, rises to $i_t - r_t = 2\%$ for $0 < t < T$, and
 123 then falls to zero again. The algebra follows.

124 Figure 1 shows inflation in a range of such equilibria, generated by a range of values
 125 for the free constant C . These are all equilibria of the *same* model, with the *same* interest
 126 rate and natural rate path. The equilibria are all forward-stable, following the usual rules.
 127 They all use forward-looking solutions of the unstable eigenvalue. This paper is *not* about
 128 multiple explosive equilibria.

129 2.4. Algebra for the solution

130 One can solve the model (1)-(2) with the continuous-time version of standard lag operator
 131 techniques. Differentiate (2), and substitute from (1) for dx_t/dt to obtain

$$\frac{d^2\pi_t}{dt^2} - \rho \frac{d\pi_t}{dt} - \kappa\sigma\pi_t = -z_t,$$

132 and write this differential equation in the operator form

$$\left(\frac{d}{dt} - \lambda^f\right) \left(\frac{d}{dt} + \lambda^b\right) \pi_t = -z_t \tag{8}$$

133 where λ^f , λ^b , z are defined in (7). To invert the differential operator (8), note

$$\left(\frac{d}{dt} - \lambda^f\right) \pi_t = y_t$$

134 has solution

$$\pi_t = Ce^{\lambda^f t} - \int_{s=t}^{\infty} e^{-\lambda^f(s-t)} y_s ds,$$

135 while

$$\left(\frac{d}{dt} + \lambda^b\right) \pi_t = y_t$$

136 has solution

$$\pi_t = Ce^{-\lambda^b t} + \int_{s=-\infty}^t e^{-\lambda^b(t-s)} y_s ds.$$

137 These expressions allow us an interpretation of the inverse operators.

138 Now, write (8) as

$$\pi_t = \frac{-1}{\left(\frac{d}{dt} - \lambda^f\right) \left(\frac{d}{dt} + \lambda^b\right)} z_t = \frac{1}{\lambda^f + \lambda^b} \left[\frac{1}{\frac{d}{dt} + \lambda^b} - \frac{1}{\frac{d}{dt} - \lambda^f} \right] z_t,$$

139 set to zero the forward-explosive solutions $Ce^{\lambda^f t}$, and we immediately have the solution (5).

140 We can find the solutions for x_t similarly, or more easily by evaluating (2)

$$\kappa x_t = -\kappa g_t + \rho \pi_t - \frac{d\pi_t}{dt}$$

141 leading directly to (6).

142 These multiple forward-stable equilibria do not occur in many similar familiar models.

143 For example, the standard asset pricing model with dividend x_t and constant return r ,

144 $dp_t/p_t + x_t/p_t dt = r dt$, has general solution

$$p_t = \int_{s=t}^{\infty} e^{-r(s-t)} x_s ds + Ce^{rt}$$

145 The unique forward stable solution, imposed by the consumer's transversality condition, sets

146 $C = 0$. There is no additional family of forward-stable equilibria to pick from.

147 3. Three equilibria

148 I examine here the properties of three specific equilibria. Section 5 discuss principles for

149 choosing among equilibria later. The latter are not decisive, and the main message is that

150 results are sensitive to equilibrium choice. Also, knowing the consequences of equilibrium

151 choice helps to make that choice.

152 *3.1. The standard equilibrium*

153 Werning (2012) chooses the equilibrium with zero inflation on the date that the trap
154 ends, $\pi_T = 0$. To calculate this solution, I find the value of C in (5) that yields $\pi_T = 0$.

155 Figure 2 presents inflation and output in this standard equilibrium choice. It shows a
156 large deflation and large output gaps during the liquidity-trap period $0 < t < T$.

157 We also see strong dynamics – deflation steadily improves, and expected output *growth*
158 is strong. The intertemporal first order condition (1) says that the level of consumption can
159 only be below potential if consumption is expected to grow back to potential. The forward-
160 looking Phillips curve (2) produces a large gap when inflation is lower today than in the
161 future. If inflation is to end up at zero, it produces substantial, but improving, deflation.

162 This equilibrium does not show an unstable deflation “spiral,” in which a small deflation
163 grows bigger over time. Such a spiral is a feature of models with adaptive expectations.
164 In this forward-looking model, inflation is stable, even in a liquidity trap. It also does not
165 produce a “slump,” a large but steady output gap and steady but low inflation.

166 This equilibrium explodes *backward* in time. That observation helps to understand many
167 of its predictions. In order to arrive at $\pi_T = 0$, the $t < T$ solution includes a nonzero $Ce^{-\lambda^b t}$
168 term, which explodes backwards. The backward explosion implies a large downward jump
169 in inflation and output when the natural rate shock is observed, at $t = 0$ here.

170 A backward explosion also means that inflation and output deviations grow arbitrarily
171 large as the period of the liquidity trap expands.

172 The dashed lines in figure 2 show how solutions with $\pi_T = 0$ behave as we reduce
173 price frictions. Deflation and (not shown) output gaps become *larger* as price stickiness is
174 *reduced*. As pricing frictions decrease, dynamics happen faster, and both eigenvalues λ^f and
175 λ^b increase in absolute value. Faster backward explosions, tethered to $\pi_T = 0$, imply lower
176 and lower inflation and output. It seems that structural reform to reduce price stickiness
177 would only make matters worse.

178 Despite this infinite limit, the limit *point* of the frictionless equilibrium is well-behaved
179 at two percent inflation and no output gap. The model with $\pi_T = 0$ equilibrium selection
180 thus displays a large discontinuity, and tiny price stickiness has huge effects.

181 3.2. *The backward-stable equilibrium*

182 Figure 3 presents the equilibrium with $C = 0$ and no extra $Ce^{-\lambda^b t}$ term. Now inflation
183 and output are each two-sided moving averages of the driving shocks. The thick lines show
184 the standard experiment, that the natural rate shock at $t = 0$ is unexpected.

185 In this equilibrium, inflation jumps up by 1% on the onset of the trap, rather than jump
186 down by 132% as in the standard equilibrium. The small variation in inflation corresponds
187 to small variation in output, with output low when inflation is low relative to the future and
188 vice versa. At $t = T = 5$, inflation comes down smoothly to zero.

189 Figure 3 also shows how inflation behaves as we reduce the pricing friction. The $C = 0$
190 equilibrium smoothly approaches the frictionless limit. I will call equilibria with this well-
191 behaved limit “local-to-frictionless.” With this property, small amounts of price stickiness
192 gives inflation and output gaps close to frictionless values.

193 As the length of the trap episode widens, inflation just takes a similar hat-shaped path,
194 approaching the negative of the natural rate $\pi_t = 2\%$ in the middle of the trap, and the
195 output gap spends more time at zero. Unlike the standard solution, that gets exponentially
196 worse for longer traps, this equilibrium is insensitive to that length.

197 Figure 3 also shows what happens if the trap is expected ahead of time, in the thin lines
198 marked “Expected” for $t < 0$. The solution is a two-sided moving average, so inflation and
199 output gap smoothly move ahead of the trap. News of a trap further and further in the
200 future has smaller and smaller impacts on inflation and output before the trap.

201 A natural description of this property is that the solutions are “backward-stable.” I’ll use
202 this property to give the equilibrium a more memorable name than “ $C = 0$ equilibrium.”

203 With a large $Ce^{-\lambda^b t}$ term, the standard $\pi_T = 0$ equilibrium shown in figure 2 explodes
204 (even more) as we move back in time, if people know that the trap is coming ahead of time.
205 (The backward explosion continues to the left of $t = 0$, not shown in figure 2.) Similarly,
206 news of a trap further in the future has larger effects on inflation and output today. In
207 a linear system, we read these perfect-foresight solutions as expected values. Thus, unless
208 the probability of a future trap starting at date $t + s$ also declines at the rate $e^{-\lambda^b s}$, even a
209 small probability of a trap further s in the future has a larger effect on inflation and output
210 today. A constant small possibility of a trap at any date in the future produces an *infinitely*

211 negative inflation and output today.

212 In sum, the backward-stable $C = 0$ equilibrium of figure 3 suggests that a negative
213 natural rate and the zero bound is a mild event, associated with a mild inflation, which will
214 emerge on its own without any additional policy, and little output variation. It suggests
215 that longer traps are if anything less of a problem, because prices have more time to adjust,
216 and that expectations of far off events have smaller and smaller effects today. By contrast
217 the standard $\pi_T = 0$ equilibrium of figure 2 suggests that this liquidity trap produces a
218 large output gap and deflation, that longer-lasting traps are exponentially (literally) worse,
219 and that expectations of low-probability traps in the far-off future are worse still. At a
220 minimum, we learn that the choice of equilibrium is not an innocuous technical detail, and
221 instead that equilibrium choice is central to the model's economic predictions.

222 Figure 3 illuminates why the standard equilibrium choice has a discontinuous frictionless
223 limit. The new-Keynesian Phillips curve (2) does not allow expected inflation jumps with
224 a finite output gap. It does allow unexpected inflation jumps, such as at time 0. This
225 backward-stable solution smooths the frictionless case naturally around the end of the trap
226 with inflation following an S shape. But some of that smoothing must occur in the $t > T$
227 period. Insistence that inflation is zero *immediately* at $t = T$, for any value of price stickiness
228 drives the economic dislocation and puzzling limiting behavior of the standard solution.

229 3.3. The no-inflation-jump equilibrium

230 We can also index equilibria by their jump at time 0, π_0 . The standard $\pi_T = 0$ equilibrium
231 choice shown in figure 2 features a large downward jump in inflation and output when the
232 trap is announced. The backward-stable solution in figure 3 has a much smaller upward
233 jump. An interesting case is the equilibrium in which inflation does not jump on news,
234 $\pi_0 = 0$. To characterize this equilibrium, I find C such that $\pi_0 = 0$ in (5).

235 Figure 4 presents output and inflation in the no-inflation-jump $\pi_0 = 0$ equilibrium. The
236 results are not terribly different from those of the backward-stable equilibrium, figure 3.

237 This equilibrium is also local-to-frictionless, in that the $\kappa \rightarrow \infty$ limit smoothly approaches
238 2% inflation for $0 < t < 5$ as in figure 3. The local-to-frictionless property is not unique.

239 In this $\pi_0 = 0$ equilibrium output still jumps at $t = 0$. A no-output-jump equilibrium

240 choice $x_0 = 0$ gives a small jump in inflation and otherwise looks similar.

241 This equilibrium selection concept sets $\pi_t = 0$ on the date t that news of the trap arrives.
 242 As one moves the date of news of the trap back to $t = -1, t = -2$, etc., one must find a new
 243 C each time to ensure that $\pi_{-1} = 0, \pi_{-2} = 0$, etc. As a result, though individual choices
 244 of C here are not backward-stable, the equilibrium concept “pick $\pi_t = 0$ on the date people
 245 learn about the trap” is also backward-stable. News about traps in the further future have
 246 no effect on inflation, and lower effects on output.

247 3.4. Algebra for step function impulses

For $z_t = z, T_l < t < T_h$ and zero otherwise, evaluating the integrals in (5) and (6) yields

$$\begin{aligned}\pi_t &= Ce^{-\lambda^b t} + \frac{z}{\lambda^f + \lambda^b} w_t \\ \kappa x_t &= -\kappa g_t + \lambda^f C e^{-\lambda^b t} + \frac{z}{\lambda^f + \lambda^b} v_t\end{aligned}$$

where

$$t < T_l : w_t = \frac{1}{\lambda^f} \left(e^{-\lambda^f(T_l-t)} - e^{-\lambda^f(T_h-t)} \right) \quad (9)$$

$$\begin{aligned}T_l < t < T_h : w_t &= \frac{1}{\lambda^b} \left(1 - e^{-\lambda^b(t-T_l)} \right) + \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f(T_h-t)} \right) \\ t > T_h : w_t &= \frac{1}{\lambda^b} \left(e^{-\lambda^b(t-T_h)} - e^{-\lambda^b(t-T_l)} \right); \quad (10)\end{aligned}$$

$$t < T_l : v_t = -\frac{\lambda^b}{\lambda^f} \left(e^{-\lambda^f(T_l-t)} - e^{-\lambda^f(T_h-t)} \right) \quad (11)$$

$$\begin{aligned}T_l < t < T_h : v_t &= \frac{\lambda^f}{\lambda^b} \left(1 - e^{-\lambda^b(t-T_l)} \right) - \frac{\lambda^b}{\lambda^f} \left(1 - e^{-\lambda^f(T_h-t)} \right) \\ t > T_h : v_t &= \frac{\lambda^f}{\lambda^b} \left(e^{-\lambda^b(t-T_h)} - e^{-\lambda^b(t-T_l)} \right). \quad (12)\end{aligned}$$

248 Figures 1 through 3 plot the case $T_l = 0, T_h = T$. To select equilibria with $\pi_0 = 0$ or by
 249 $\pi_T = 0$, we solve for the corresponding C , from

$$0 = \pi_0 = C + \frac{z}{\lambda^f + \lambda^b} \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f T} \right) \quad (13)$$

250

$$0 = \pi_T = C e^{-\lambda^b T} + \frac{z}{\lambda^f + \lambda^b} \frac{1}{\lambda^b} \left(1 - e^{-\lambda^b T} \right). \quad (14)$$

To plot equilibria, one can simply use these values in (9)-(10). To find the explicit formula for the standard equilibrium $\pi_T = 0$, (useful later) substitute for C from (14) in (9)-(10), giving

$$t < 0 : \pi_t = \frac{z}{\lambda^f + \lambda^b} \left[\frac{1}{\lambda^b} \left(e^{-\lambda^b t} - e^{-\lambda^b(t-T)} \right) + \frac{1}{\lambda^f} \left(e^{\lambda^f t} - e^{\lambda^f(t-T)} \right) \right] \quad (15)$$

$$0 < t < T : \pi_t = \frac{z}{\lambda^f + \lambda^b} \left[\frac{1}{\lambda^b} \left(1 - e^{\lambda^b(T-t)} \right) + \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f(T-t)} \right) \right]$$

$$t > T : \pi_t = 0 \quad (16)$$

$$t < 0 : \kappa x_t = -\kappa g_t + \frac{z}{\lambda^f + \lambda^b} \left[\frac{\lambda^f}{\lambda^b} \left(e^{-\lambda^b t} - e^{-\lambda^b(t-T)} \right) - \frac{\lambda^b}{\lambda^f} \left(e^{\lambda^f t} - e^{\lambda^f(t-T)} \right) \right] \quad (17)$$

$$0 < t < T : \kappa x_t = -\kappa g_t + \frac{z}{\lambda^f + \lambda^b} \left[\frac{\lambda^f}{\lambda^b} \left(1 - e^{\lambda^b(T-t)} \right) - \frac{\lambda^b}{\lambda^f} \left(1 - e^{-\lambda^f(T-t)} \right) \right]$$

$$t > T : \kappa x_t = -\kappa g_t. \quad (18)$$

To find the explicit formula for the no-jump equilibrium $\pi_0 = 0$, substitute for C from (13) in (9)-(10), giving

$$t < 0 : \pi_t = \frac{z}{\lambda^f + \lambda^b} \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f T} \right) \left(e^{\lambda^f t} - e^{-\lambda^b t} \right) \quad (19)$$

$$0 < t < T : \pi_t = \frac{z}{\lambda^f + \lambda^b} \left[\frac{1}{\lambda^b} \left(1 - e^{-\lambda^b t} \right) + \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f(T-t)} \right) - \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f T} \right) e^{-\lambda^b t} \right]$$

$$t > T : \pi_t = \frac{z}{\lambda^f + \lambda^b} \left[\frac{1}{\lambda^b} \left(1 - e^{-\lambda^b T} \right) e^{-\lambda^b(t-T)} - \frac{1}{\lambda^f} \left(1 - e^{-\lambda^f T} \right) e^{-\lambda^b t} \right] \quad (20)$$

$$t < 0 : \kappa x_t = -\kappa g_t - \frac{z}{\lambda^f + \lambda^b} \left(1 - e^{-\lambda^f T} \right) \left(\frac{\lambda^b}{\lambda^f} e^{\lambda^f t} + e^{-\lambda^b t} \right) \quad (21)$$

$$0 < t < T : \kappa x_t = -\kappa g_t + \frac{z}{\lambda^f + \lambda^b} \left[\frac{\lambda^f}{\lambda^b} \left(1 - e^{-\lambda^b t} \right) - \frac{\lambda^b}{\lambda^f} \left(1 - e^{-\lambda^f(T-t)} \right) - \left(1 - e^{-\lambda^f T} \right) e^{-\lambda^b t} \right]$$

$$t > T : \kappa x_t = -\kappa g_t + \frac{z}{\lambda^f + \lambda^b} \left[\frac{\lambda^f}{\lambda^b} \left(1 - e^{-\lambda^b T} \right) e^{-\lambda^b(t-T)} - \left(1 - e^{-\lambda^f T} \right) e^{-\lambda^b t} \right]. \quad (22)$$

251 4. Large multipliers and paradoxical policies

252 I add a disturbance g_t to the Phillips curve,

$$\frac{d\pi_t}{dt} = \rho\pi_t - \kappa(x_t + g_t), \quad (23)$$

253 following Werning (2012) and Wieland (2014). The variable g_t can represent useless (since
 254 it does not affect utility) government spending. It also can represent destruction of capital
 255 or technological regress. These policies increase inflation π_t for a given output gap, and thus
 256 they reduce the real interest rate and consumption growth. Assuming a return to trend,¹
 257 reducing the consumption growth rate increases the current level of consumption: Solving
 258 (1) forward,

$$x_t = \int_{s=0}^{\infty} \frac{dx_{t+s}}{ds} ds = \int_{s=0}^{\infty} \sigma (i_{t+s} - r_{t+s} - \pi_{t+s}) ds.$$

259 Expected future inflation is the key for stimulus in this model, not current inflation, or
 260 unexpected current inflation. Similarly, since output is demand-determined, wealth or capital
 261 destruction does not directly affect output or consumption.

262 The new-Keynesian multiplier is utterly different from static Keynesian intuition. The
 263 static Keynesian multiplier results because more income generates more consumption which
 264 generates more income. $Y = C + I + G$, and $C = \bar{c} + mY$ imply $Y = (\bar{c} + I + G)/(1 - m)$
 265 and thus a multiplier $1/(1 - m)$. In this new-Keynesian model, the marginal propensity to
 266 consume is effectively zero, as the consumer is intertemporally unconstrained and there are
 267 no permanent changes in the level of consumption. Fiscal policy acts entirely by creating
 268 future inflation, affecting the intertemporal allocation of consumption.

269 Modeling fiscal stimulus, capital destruction, or technical regress by a Phillips-curve
 270 shifter g is admittedly simplistic. More realistic and microfounded treatments, such as that
 271 in Werning (2012) and Wieland (2014), recognize the potential value of government spending
 272 in the utility function, or treat its effects on potential output, or on the natural rate. But
 273 the point of this paper is to examine equilibrium selection in the most transparent model,
 274 not to give a realistic quantitative evaluation of policies.

275 I specify that $g_t = g$ during the trap, for $0 < t < T$, and $g_t = 0$ thereafter. I examine
 276 how increasing g affects equilibrium output and employment by the private-consumption
 277 multiplier $\partial x_t / \partial g$ evaluated at $g = 0$. If g represents government spending, conventional
 278 multipliers would add g itself. I present $\partial x_t / \partial g$ multipliers since g can represent other Phillips

¹Fernández-Villaverde, Guerrón-Quintana and Rubio-Ramírez (2014) challenge this common assumption. They find that supply-side policies can raise potential enough that productivity and growth raise output.

279 curve shocks. Additionally, since the equations are log-linearized, $y = x + g$ does not hold.
 280 The versions of this equation in Werning (2012) and Wieland (2014) (see his equation (2))
 281 have additional scaling factors in front of x and g . Again, the point here is not quantitative
 282 assessment of a policy, it is to see how the multipliers change across equilibrium choices.

283 Taking the derivative with respect to g of (11)-(12) using $C = 0$, of (21)-(22), and of
 284 (17)-(18), evaluated at $g = 0$, we obtain the same multiplier formula in each case:

$$t < 0; t > T : \left. \frac{\partial x_t}{\partial g} \right|_{g=0} = -\frac{x_t}{\sigma r}; \quad 0 < t < T : \left. \frac{\partial x_t}{\partial g} \right|_{g=0} = -\frac{x_t}{\sigma r} - 1. \quad (24)$$

285 Dividing by r means the multiplier is about 50 times the output gap. These are not the
 286 same multipliers, as the x_t are different in each case. Equilibria with large output gaps have
 287 large multipliers, and vice versa.

288 Figure 5 presents these multipliers. Multipliers are large for the standard $\pi_T = 0$ equi-
 289 librium – ten at year two, for example. The multipliers increase exponentially as the length
 290 of the liquidity trap increases, moving to the left. Multipliers *increase* as price stickiness is
 291 *reduced*. In the limit that price stickiness goes to zero, the multiplier goes to infinity. Very
 292 small amounts of price stickiness generate very large multipliers. The multiplier is -1 at the
 293 limit *point*, however.

294 This increase in multipliers presents an interesting policy paradox. Microeconomic efforts
 295 to reduce price stickiness make the depression worse, according to figure 2. But such efforts
 296 make multipliers larger, increasing the effectiveness of fiscal or broken-window stimulus.

297 By contrast, the multiplier in the no-jump $\pi_0 = 0$ equilibrium is small, and clustered
 298 around the frictionless value -1, as its output gaps are small. As price-stickiness is reduced
 299 or the period of the trap lengthens the no-jump equilibrium multipliers converge smoothly
 300 to -1. The multipliers in the backward-stable equilibrium, not shown, are similar.

301 In sum, large multiplier predictions are direct results of equilibrium choice. The no-jump
 302 or backward-stable equilibria produce fiscal or productivity-reduction multipliers that are, if
 303 anything, lower than conventional wisdom, and more in line with the complete crowding-out
 304 or supply-limited results of equilibrium models.

305 *4.1. Forward guidance*

306 Many authors have advocated forward guidance policies to ameliorate a liquidity trap, in
307 which the Fed announces a commitment to keep rates low for some time after the negative
308 natural rate passes. The optimal policy in Werning (2012) and Woodford (2012) takes this
309 form. A temporarily higher inflation target has a similar effect.

310 To address forward guidance, I assume that the interest rate remains zero for some time
311 τ after T , when the natural rate rises.

312 Figure 6 presents the standard equilibrium, selected by $\pi_{T+\tau} = 0$ for a variety of time
313 intervals τ . The top left presents the previous solution with $\tau = 0$, which reminds us of the
314 deep recession and deflation baseline. The remaining panels suppose that people expect the
315 interest-rate rise to be delayed for $\tau = 0.6, 0.703,$ and 0.8 years. This delay allows a little
316 inflation to emerge between $t = T$ and $t = T + \tau$. Then, allowing small changes in the π_T
317 terminal condition has large effects on inflation and output during the trap.

318 An 0.6 year delay, in the top right panel, raises inflation and output substantially. A
319 0.703 year delay in raising interest rates, bottom left panel, produces the benign results
320 of the no-jump equilibrium. While not exactly the optimal policy of Werning (2012) and
321 Woodford (2003), this choice carries their central message: by committing to a delay in raising
322 rates after the trap is over, the central bank can dramatically improve an otherwise dismal
323 outcome, even if it enforces the $\pi_{T+\tau} = 0$ equilibrium. An 0.8 year delay raises inflation π_T
324 even further, and produces an upward jump at time $t = 0$, an inflationary boom.

325 This exercise is paradoxical in several ways, however. First, the vertical difference between
326 the $\tau = 0$ and $\tau > 0$ solutions in each panel is larger as one moves back in time. Promises
327 further in the future have larger effects today.

328 Second, I do not show the solutions for $t < 0$, but the backward-explosive eigenvalue
329 continues to operate. Thus, a promise to hold rates low for half a year after a future trap
330 ends has larger effects on output today, the further in the future that trap and promise occur.

331 Third, all the dynamics happen faster as prices become less sticky (also not shown).
332 Forward guidance has larger effects for less sticky prices, and infinitely large effects in the
333 flexible price limit – and then no effect at all at the flexible price limit point.

334 Fourth, the graphs reveal a strong sensitivity of forward guidance predictions to the

335 length τ of the delayed rate rise. The $\tau = 0.703$ year delay produces a benign result. But get
336 it just a little wrong – promise 0.6 years, or 0.8 years – and the economy still shows strong
337 deflationary recession or a strong inflationary boom.

338 Figure 7 presents the no-jump equilibrium in the same situation. The no-jump equilib-
339 rium shows very little effect of the delayed-interest-rate-rise policy. It displays the normal
340 economic prediction that promises about the further-off future have less effect today. Not
341 shown, greater price-stickiness just brings the inflation and output paths closer to their fric-
342 tionless values. The delayed rise’s main effect here is to bring inflation down more quickly
343 after then end of the trap than would occur otherwise.

344 The main point: equilibrium choice is centrally important to analyzing predictions of
345 this model. The interest rate path makes almost no difference compared to the choice
346 of equilibrium. For example, the benign $\tau = 0.703$ delay with the standard $\pi_{T+\tau} = 0$
347 equilibrium choice (bottom left, figure 6) is almost identical to the the no-jump equilibrium
348 with no delay $\tau = 0$ (top left of figure 7). Within the no-jump equilibria of figure 7, the
349 interest rate delay makes almost no difference. As far as improving outcomes during the
350 trap, the $\tau = 0.703$ delay of figure 6 is just a way to raise inflation π_T and thus to choose
351 the no-jump equilibrium for $0 < t < T$.

352 Why then do Werning (2012) and Woodford (2012) find that delay is an optimal pol-
353 icy? Since in optimal policy exercises the Fed can choose any of these equilibria, why not
354 just choose the no-jump equilibrium, by a suitable inflation target π_T ? The graphs reveal
355 the answer: Once one chooses a (nearly) optimal equilibrium, either by choosing π_T or by
356 choosing π_0 , outcomes during the trap are basically unaffected by delay or no delay. But
357 this model is Fisherian: inflation is a positive function of nominal interest rates (see (5), a
358 two-sided moving average of interest rates with positive weights). So keeping interest rates
359 low for a while after the trap brings inflation down faster than it otherwise would fall, and
360 that slightly improves the Fed’s objective in the post-trap world.

361 4.2. Formulas for forward guidance

The postponed interest rate rise solution comes from adding up two cases of (9)-(12),
 $T_l = 0, T_h = T$ with $z_1 = \kappa\sigma(i - r) = 2\%$ and $T_l = T, T_h = T + \tau$ using $z_2 = -2\%$. We

obtain:

$$\begin{aligned}\pi_t &= Ce^{-\lambda^b t} + \frac{w_t}{\lambda^f + \lambda^b} \\ \kappa x_t &= -\kappa g_t + \lambda^f C e^{-\lambda^b t} + \frac{v_t}{\lambda^f + \lambda^b}\end{aligned}$$

where

$$\begin{aligned}t < 0 : w_t &= \frac{z_1}{\lambda^f} (1 - e^{-\lambda^f T}) e^{\lambda^f t} + \frac{z_2}{\lambda^f} (1 - e^{-\lambda^f \tau}) \\ 0 < t < T : w_t &= \frac{z_1}{\lambda^b} (1 - e^{-\lambda^b t}) + \frac{z_1}{\lambda^f} (1 - e^{-\lambda^f (T-t)}) + \frac{z_2}{\lambda^f} (1 - e^{-\lambda^f \tau}) e^{\lambda^f (t-T)} \\ T < t < T + \tau : w_t &= \frac{z_1}{\lambda^b} (e^{\lambda^b T} - 1) e^{-\lambda^b t} + \frac{z_2}{\lambda^b} (1 - e^{-\lambda^b (t-T)}) + \frac{z_2}{\lambda^f} (1 - e^{-\lambda^f (T+\tau-t)}) \\ t > T + \tau : w_t &= \frac{z_1}{\lambda^b} (e^{\lambda^b T} - 1) e^{-\lambda^b t} + \frac{z_2}{\lambda^b} (e^{\lambda^b \tau} - 1) e^{-\lambda^b (t-T)} \\ t < 0 : v_t &= -\frac{\lambda^b z_1}{\lambda^f} (1 - e^{-\lambda^f T}) e^{\lambda^f t} - \frac{\lambda^b z_2}{\lambda^f} (1 - e^{-\lambda^f \tau}) e^{\lambda^f (t-T)} \\ 0 < t < T : v_t &= \frac{\lambda^f z_1}{\lambda^b} (1 - e^{-\lambda^b t}) - \frac{\lambda^b z_1}{\lambda^f} (1 - e^{-\lambda^f (T-t)}) - \frac{\lambda^b z_2}{\lambda^f} (1 - e^{-\lambda^f \tau}) e^{\lambda^f (t-T)} \\ T < t < T + \tau : v_t &= \frac{\lambda^f z_1}{\lambda^b} (e^{\lambda^b T} - 1) e^{-\lambda^b t} + \frac{\lambda^f z_2}{\lambda^b} (1 - e^{-\lambda^b (t-T)}) - \frac{\lambda^b z_2}{\lambda^f} (1 - e^{-\lambda^f (T+\tau-t)}) \\ t > T + \tau : v_t &= \frac{\lambda^f z_1}{\lambda^b} (e^{\lambda^b T} - 1) e^{-\lambda^b t} + \frac{\lambda^f z_2}{\lambda^b} (e^{\lambda^b \tau} - 1) e^{-\lambda^b (t-T)}\end{aligned}$$

362 I then pick $C = 0$, the C that delivers $\pi_{T+\tau} = 0$ and the C that delivers $\pi_0 = 0$.

363 4.3. Jumps and limits

364 The paradoxical policies – large multipliers, large effects of far-off promises, less price
365 stickiness makes matters worse – all have their roots in backward-explosive solutions, and
366 thus large jumps at time 0.

367 Therefore, reversing these predictions is not unique to the specific no-jump $\pi_0 = 0$ and
368 $C = 0$ backward-stable equilibria. Any limit on the size of the initial jump produces a
369 local-to-frictionless and backward-stable result, and declining effects of expectations.

370 Specifically, consider equilibria in which the initial jump is limited, $\|\pi_t\| < \Pi$ where
371 people learn the shock at t . In this set of equilibria, 1) Expectations of future events have
372 smaller and smaller effects the farther in the future the event lies; 2) As price stickiness
373 decreases $\kappa \rightarrow \infty$, inflation and output smoothly approach the frictionless limit point; 3)
374 The Phillips-disturbance multiplier $\partial x / \partial g$ is bounded by the output jump x_t per (24), and
375 smoothly approaches -1 as price stickiness declines.

376 **5. Choosing equilibria**

377 With an understanding of the effects of equilibrium choices, we can now consider how we
 378 ought to make that choice.

379 *5.1. Taylor rules*

380 In the standard new-Keynesian approach, the Fed chooses the desired equilibrium interest
 381 rate path $\{i_t^*\}$. It then *also and additionally* conducts an equilibrium-selection or implemen-
 382 tation policy to select which of the many possible equilibria $\{\pi_t\}$ and $\{x_t\}$ consistent with
 383 that $\{i_t^*\}$ will emerge as the equilibrium $\{\pi_t^*\}$ and $\{x_t^*\}$. Finally, people know about all this,
 384 as it is their expectations of Fed equilibrium-selection policy in the future that determines
 385 which equilibrium emerges today.

386 To be specific, after choosing the equilibrium interest rate path $\{i_t^*\}$, the Fed selects the
 387 equilibrium π_t^* from the set $\{\pi_t\}$ consistent with $\{i_t^*\}$ (for example, the set graphed in figure
 388 1) by following for $t > T$ a Taylor-rule inspired policy of the form

$$i_t = i_t^* + \phi(\pi_t - \pi_t^*) = \hat{i}_t + \phi\pi_t. \tag{25}$$

389 This policy de-stabilizes the economy. With $\|\phi\| > 1$, all the equilibria $\{i_t, \pi_t, x_t\}$ other
 390 than $\{i_t^*, \pi_t^*, x_t^*\}$ now explode forward² as $t \rightarrow \infty$. The new-Keynesian tradition adopts
 391 as an equilibrium-selection principle that the economy will not choose non-locally-bounded

²In continuous time, one must specify a rule with some persistence, such as

$$i_t - i_t^* = \phi\theta \int_{s=0}^{\infty} e^{-\theta s} (\pi_{t-s} - \pi_{t-s}^*) ds$$

or in equivalent differential form

$$\frac{d(i_t - i_t^*)}{dt} = \theta [\phi(\pi_t - \pi_t^*) - (i_t - i_t^*)].$$

One can also append a zero bound to such rules, e.g. the last equation when $i_t > 0$ but

$$\frac{d(i_t - i_t^*)}{dt} = \max \{ \theta [\phi(\pi_t - \pi_t^*) - (i_t - i_t^*)], 0 \}$$

when $i_t = 0$. See Sims (2004) and Fernández-Villaverde, Posch and Rubio-Ramírez (2012). Cochrane (2013) contains simulations of these rules.

392 equilibria, and thus predicts that π_t^* is the unique observed equilibrium³.

393 For example, Werning (2012) writes “I assume that the central bank can guarantee...
394 $\pi(t), x(t) = (0, 0)$ for $t \geq T$,” and this “presumes that the central bank somehow overcomes
395 the indeterminacy of equilibria that plagues these models. A few ideas have been advanced
396 to accomplish this, such as adhering to a Taylor rule with appropriate coefficients...”

397 (I ignore an additional strand of multiplicity described by Benhabib, Schmitt-Grohé and
398 Uribe (2001). Since the Taylor rule must respect the zero bound even after the natural rate
399 shock passes, there really are still multiple equilibria. Mertens and Ravn (2014) argue for
400 such equilibria in which the bound and policies have mild and standard effects.)

401 As in section 2, such a Taylor rule by itself does nothing to select equilibria. Equation
402 (25) shows how to construct $\{\pi_t^*\}$ or $\{\hat{i}_t\}$ that deliver any equilibrium shown in figure 1. To
403 use Taylor rules for equilibrium selection, we have to think about *which* Taylor rule, why
404 the Fed might insist on $\pi_t^* = 0$ or $\hat{i}_t = 0$ for $t > T$ – and why people expect this choice.

405 Many papers just assume a rule with $\pi_T = 0$, $\pi_t^* = 0$, or $\hat{i}_t = 0$ for $t > T$. But given large
406 historical deviations from Taylor rules ($R^2 < 1$); given the strong persistence in empirical
407 Taylor rules (lagged interest rate terms); given much Fed talk of temporary deviations from
408 “normal” policy, and “glidepath” and “soft landing” inflation goals; given that optimal policy
409 recommends intercepts \hat{i}_t that vary with shocks (Woodford (2003), Svensson and Woodford
410 (2005)), and given the advantages for the Fed not to insist on $\pi_T = 0$, it is a weak assumption.

411 Werning (2012) offers a principled reason for people to expect $\pi_T = 0$: People expect that
412 the Fed is fully discretionary. It will do ex-post what looks best going forward no matter what
413 last year’s forward guidance was. At time T , $\pi_t^* = x_t^* = 0$ $t \geq T$ is forward-looking optimal.
414 The delayed rise in Werning and Woodford (2012) proposals requires pre-commitment as
415 well as guidance, which both authors emphasize.

416 That the Fed is not expected by people to pre-commit to things it will regret ex-post, is
417 a sensible assumption, buttressed by fairly explicit statements from Fed officials and FOMC.

418 But there is a deep contradiction in this view about what the Fed can and cannot commit

³Atkeson, Chari, and Kehoe (2010) discuss more general “sophisticated” equilibrium-selection strategies. Taylor rules dominate applied analysis, so I stick to that formulation here.

419 to. Under an “active” $\phi > 1$ policy, all equilibria except the selected x_t^* , π_t^* are disastrous
420 for the Fed’s objective – output and inflation explode. So people must believe that the
421 Fed cannot commit at all to interest rate and inflation targets, $\{\pi_t^*, i_t^*\}$, but the same Fed
422 *completely* pre-commits to a doomsday-machine equilibrium-selection threat which, ex-post,
423 is disastrous for its objectives.

424 The whole idea of Taylor-rule-inspired equilibrium selection is not unassailable. Tay-
425 lor (for example Taylor (1993)) advanced the $\phi > 1$ rule in the context of an adaptive-
426 expectations, backward-looking model. In that case, $\phi > 1$ brings *stability* to an economy
427 that is *unstable* under an interest rate peg. If inflation rises, interest rates rise more, real
428 interest rates rise, demand decreases and expected future inflation decreases.

429 But this conventional intuition does not apply to forward-looking new-Keynesian models,
430 such as (1)-(2). Here, the economy is already stable under an interest rate peg; by $\phi > 1$ the
431 Fed *destabilizes* the economy, in order to select from multiple equilibria. If inflation rises,
432 interest rates rise more, but this leads to *more* subsequent inflation, spiraling off to infinity,
433 so inflation had better not rise in the first place.

434 Does the Fed really have, and do people believe that it has, an “equilibrium-selection”
435 policy, that *destabilizes* the economy for inflation not equal to its target, distinct from its
436 “interest rate policy?” The Fed resolutely describes its behavior as stabilizing, reacting to
437 unexpected inflation in a way to bring inflation back down again. Furthermore, the $\phi > 1$
438 reaction is unobservable and hence unlearnable from time series. If the model is right, we
439 only see the equilibrium $\pi_t = \pi_t^*$, and hence can never learn the value of ϕ or the existence
440 of equilibrium selection policy. (For more on these doubts, see Cochrane (2011))

441 The point: Equilibrium selection by Taylor rules may not be as rock-solid as it appears.
442 We can at least contemplate other equilibria and other ways of choosing equilibria.

443 5.2. Fiscal theory

444 The fiscal theory of the price level neatly solves nominal indeterminacies under interest
445 rate targets, and thus offers help for equilibrium selection.

446 I present here the simplest case, one-period nominal government debt in discrete time.
447 Then, the proposition that the real value of nominal government debt equals the present

448 value of primary surpluses reads

$$\frac{B_{t-1}}{P_t} = E_t \left[\sum_{j=0}^{\infty} \beta^j \frac{u'(c_{t+j})}{u'(c_t)} s_{t+j} \right], \quad (26)$$

449 where B_{t-1} is the face value of debt sold at period $t - 1$ and due at t , P_t is the price level,
 450 and s_t is the real primary surplus. This is a valuation equation, like price = present value
 451 of dividends; it is a consequence of equilibrium and the consumer's transversality condition
 452 not a budget constraint; and it does assume surpluses are "exogenous" any more than the
 453 standard asset pricing equation assumes that dividends are "exogenous." (For response to
 454 standard objections see Cochrane (2005). For an explicit integration of fiscal theory with a
 455 sticky-price model and interest rate target, see Cochrane (2014).)

456 Multiply and divide by P_{t-1} and take innovations, yielding

$$\frac{B_{t-1}}{P_{t-1}} (E_t - E_{t-1}) \left(\frac{P_{t-1}}{P_t} \right) = (E_t - E_{t-1}) \left[\sum_{j=0}^{\infty} \beta^j \frac{u'(c_{t+j})}{u'(c_t)} s_{t+j} \right]. \quad (27)$$

457 This equation tells us that unexpected inflation – the jump at $t = 0$ – corresponds entirely
 458 to innovations in the present value of future surpluses.

459 Multiplying by marginal utility and taking expected values,

$$\frac{B_{t-1}}{P_{t-1}} E_{t-1} \left(\beta \frac{u'(c_t)}{u'(c_{t-1})} \frac{P_{t-1}}{P_t} \right) = \frac{B_{t-1}}{P_{t-1}} \frac{1}{1 + i_{t-1}} = E_{t-1} \left[\sum_{j=0}^{\infty} \beta^{j+1} \frac{u'(c_{t+j})}{u'(c_{t-1})} s_{t+j} \right]. \quad (28)$$

460 This equation shows how the government can follow an interest rate target. By fixing the
 461 interest rate on government debt i_{t-1} with constant surpluses, it describes the number of
 462 bonds B_{t-1} that will be sold, and verifies that number is determined, positive, and finite.

463 Together, (26)-(28) challenge standard monetary doctrines: The government can follow
 464 an interest rate peg (static or time-varying), or a passive $\phi < 1$ interest rate rule. In either
 465 case, the price level and inflation rate are both stable and uniquely globally determined.

466 In the continuous-time perfect-foresight simplified setup of this paper, with a single un-
 467 expected jump at time 0, (26) reads

$$\frac{B_t}{P_t} = \int_{j=t}^{\infty} e^{-\int_{\tau=t}^j r_{\tau} d\tau} s_j dj \quad (29)$$

468 and the continuous time version of (27) describes a price level jump,

$$\frac{B_0}{P_{0-}} \left(P_{0-} \left(d \frac{1}{P_0} \right) \right) = d \left(\int_{j=0}^{\infty} e^{-\int_{\tau=0}^j r_{\tau} d\tau} s_j dj \right). \quad (30)$$

469 Here B_0 is predetermined and can't jump, P_{0-} is the value just before a jump, and d is the
470 forward differential operator.

471 Equations (27) or (30) apply immediately to our equilibrium-selection problem. They
472 tells us to pick equilibria by inflation π_0 at time $t = 0$, or when people learn of the negative
473 natural rate shock, not by expectations of inflation at time T . They tell us to pick equilibria
474 by understanding *fiscal* policy responses to the natural rate shock, rather than expectations
475 of Fed equilibrium-selection policy after the shock ends. In this simple framework, fiscal
476 considerations have no other effect than to choose the initial jump, and thus the equilibrium.

477 Even if one does not wish to use the fiscal theory to select equilibria, it is useful to
478 index equilibria by their fiscal consequences. These equations are present in all models. In
479 the standard new-Keynesian model, one assumes that (27) describes the behavior of the
480 Congress and the Treasury: they adjust taxes and spending “passively” ex-post to validate
481 any price level. If, for example, the price level falls by half, then the Government will double
482 fiscal surpluses to pay off an unexpected windfall to bond holders. Even with this view, it
483 remains useful to index equilibria by the time-zero jump, and examine the magnitude and
484 plausibility of the consequent “passive” fiscal policy reaction.

485 The no-jump equilibrium $\pi_0 = 0$ occurs if there is no change in present value of future
486 surpluses coincident with or in response to the negative natural rate shock. This is not an
487 obvious choice. Given the large deficits and fiscal stimulus in the 2008-2009 recession and
488 beyond, the assumption of looser fiscal policy seems initially more plausible. That line of
489 thought pushes us to a positive inflation jump at time zero, such as the backward-stable
490 equilibrium figure 3 or even more. And that line of thought suggests that the zero bound is
491 even less of a problem than the no-jump $\pi_0 = 0$ equilibrium suggests.

492 However, equation (27) directs us to examine the innovation to the *present value of all*
493 future surpluses. If the government reacts to the negative natural rate shock with large
494 deficits during the trap, $s_t < 0$ for $0 < t < T$, but also credibly promises to pay back the
495 resulting debt by future tax increases or spending cuts, $s_t > 0$ for $t > T$, stimulus now but
496 austerity later, then there is no innovation to the present value of future deficits. This is a
497 plausible assumption. Increases in debt usually convey expectations that the debt will be
498 paid back, as governments finance wars with current deficits but future surpluses. Even in

499 the middle of the stimulus debates of 2009, the Administration promised to follow current
500 stimulus with future debt reduction, not default via inflation.

501 Furthermore, discount rates matter to present values. In 2008, real interest rates on gov-
502 ernment bonds dropped suddenly. A plausible way therefore to make sense of the small
503 but sharp disinflation in 2008-9 via (27), is that the larger value of government debt, corre-
504 sponded to sharply lower real interest rates, not a tightening of current or expected future
505 surpluses. This is the “flight to quality.” (Again, (27) holds in every model, and as an
506 identity using ex-post returns. Thus the question is *how* it holds, not *if* it holds.)

507 By contrast, the $\pi_T = 0$ standard solution graphed in figure 2 includes a -132% deflation
508 at $t = 0$, corresponding to a jump of the price level down to $100 \times e^{-1.32} = 27\%$ of its
509 initial level, and $100 \times e^{1.32} = 376\%$ increase in the value of government debt. Raising
510 taxes or cutting spending that much would surely strain the “passive” assumption. Large
511 unexpected deflations require large ex-post taxes. In the fiscal theory, this is why large
512 unexpected deflations don’t happen.

513 The point here is not to advocate a particular fiscal assumption as the right one. The
514 point is that we can think about equilibrium selection this way. The jump at π_0 , or when
515 people learn of the trap, which indexes equilibria, corresponds to expectations about fiscal
516 policy and discount rates. To figure out which is the right equilibrium, we have to think
517 as hard about fiscal policy and discount rates as we think hard about monetary policy,
518 expected interest rate paths, equilibrium selection policies, pre-commitment, and so forth.

519 But even without picking a specific value, fiscal considerations at least suggest that one
520 place a limit on the allowable jumps in inflation at time 0. Per section 4.3, such a limit
521 cures the strange limiting behavior of the model and its policy predictions. Conversely, the
522 paradoxical limits resulting from the standard equilibrium choice require that “passive” fiscal
523 policy validate *unbounded* increases in the value of government debt.

524 5.3. Other equilibrium-selection principles

525 In models with multiple equilibria, a wide range of principles outside of the standard
526 definition of equilibrium have been advocated to select equilibria.

527 The basic new-Keynesian selection procedure has such an element as well. It rests pri-

528 marily on the principle that expectations should “coordinate” on particular equilibria. (See
529 Woodford (2003) p.128 and King (2000) p. 58-59.) A long list of efforts to uniquely select
530 equilibria using completely economic criteria in passive-fiscal models fail on closer examina-
531 tion (See Cochrane (2011), and Cochrane (2015) response to Sims (2013).)

532 One could make similar cases for equilibrium selection here, by turning properties of
533 various equilibria into criteria for their selection. Rules that eliminate sets of equilibria are
534 also useful. If we can bound initial jumps, we resolve most of the issues.

535 The local-to-frictionless property is attractive – pick equilibria in which small frictions
536 have small effects. That principle does not pick a unique equilibrium here, as any equilibrium
537 that limits the initial response is local-to-frictionless. But that principle can serve to rule
538 out equilibria, and the standard equilibrium choice in particular.

539 The property that news about further-off events should have smaller effects today, or that
540 equilibria should not explode backward, are properties that one could use for equilibrium
541 selection. They have some of the same flavor as the views in Woodford (2003) and King
542 (2000) about sensible expectations and coordination mechanisms. They also bound initial
543 jumps and thus solve most of the issues.

544 One could also bound initial jumps directly as an equilibrium-selection device.

545 *5.4. Empirical equilibrium selection*

546 Equilibrium selection can be an empirical project as well as a theoretical one. The
547 equilibrium choice centrally matters to how the model fits the data, just like preferences and
548 technology. So, one can ask the data which equilibrium choice fits best. The present model
549 is not rich enough, nor have I calibrated or estimated parameters and shocks, to do a serious
550 job of such estimation. But I can point to the general issues.

551 First, we can ask which equilibrium choice produces a better fit with the data. In this
552 simple model, the stability of zero bound experience would be a key observation. The US
553 economy 2009-2014 featured steady slow growth, a level of output stuck about 7% below the
554 previous trendline, and steady positive 2% or so inflation. European and Japanese experience
555 has been similar.

556 The backward-stable and no-inflation-jump equilibria shown in figures 3 and 4 can pro-

557 duce this steady outcome. However, they do not produce a big output gap. Thus, they
558 only account for disappointing output if one thinks that growth has been limited by “sup-
559 ply” rather than “demand,” that calculations of potential output are optimistic. Substantial
560 ex-post downward revision in potential output calculations lends support to this view.

561 The standard equilibrium choice as in figure 2 cannot produce stagnation. Here and in
562 more general models, the standard equilibrium choice counterfactually predicts large and
563 time-varying deflation (Hall (2011), Ball and Mazumder (2011), King and Watson (2012),
564 Coibion and Gorodnichenko (2013)), which did not happen, and it counterfactually predicts
565 strong growth. To generate stagnation, one has to imagine a stream of unexpected negative
566 shocks. (Failure of a Poisson exit shock to appear is a negative shock relative to expectations.)

567 Alternatively, one can fundamentally modify the model itself, as do Del Negro, Giannoni
568 and Schorfheide (2015) and Eggertsson and Mehrotra (2014). But the latter course strength-
569 ens the case that *this* model doesn’t produce a slump, so within the context of this model
570 the data are likely to choose something like the no-jump equilibrium.

571 Second, for an exercise such as the one in this paper, one could condition on the observed
572 downward jump in inflation to select equilibrium. The standard equilibrium produced a
573 sharp -132% downward jump in the price level. In the data, core inflation decreased from
574 about 2.5% in mid 2008 to just a bit below 1% in 2011 before rebounding. We could pick
575 the equilibrium with (say) -1.5% deflation at $\pi_0 = 0$.

576 Third, for model simulations, one could measure the typical downward jump in inflation
577 and output in response to shocks. We can measure equilibrium selection by the correlation of
578 shocks in the impulse-response function. Yes, identifying shocks is hard, but this is regular
579 empirical macroeconomics, not a special task that must be relegated to theory alone.

580 Finally, the equilibrium choice, along with the rest of the model, can be evaluated by
581 its policy predictions and the historical record. We have the recent past and the Great
582 Depression, at the zero bound, and zero-bound predictions emerge in this model when interest
583 rates respond less than one for one $\phi < 1$ to inflation, so early postwar interest rate targets
584 and the 1970s apply. At a casual level, deliberate inflation, output destruction, technical
585 regress, more price stickiness (price controls), useless government spending, and central
586 banker promises do not seem to have had in those periods the large effects claimed for them

587 now. As real examples, Dupor and Li (2013) find that stimulus spending was not associated
588 with a rise in expected inflation and thus no multiplier by this mechanism; Wieland (2014)
589 shows that several cases of endowment destruction and adverse supply shocks did not induce
590 inflation or stimulus at the zero bound; and Del Negro, Giannoni and Patterson (2015)
591 measure the effects of forward guidance, finding that “standard medium-scale DSGE models
592 tend to grossly overestimate the impact of forward guidance.”

593 The point here is not to settle the case, but to outline the methodological possibil-
594 ity. Whether by matching data directly, by conditioning on an observation, by matching
595 impulse-response functions, or by matching policy experience, equilibrium selection rules are
596 identifiable and measurable parts of a model. They do not have perpetually to remain a
597 theoretical or philosophical controversy.

598 **6. Concluding comments**

599 I examine a standard new-Keynesian analysis of the zero bound, following Werning’s
600 (2012) elegantly simple example: A negative natural rate lasts from time 0 to time T , and
601 the nominal rate is stuck at zero. I find there are many equilibria, each bounded, forward-
602 stable, and nonexplosive as $t \rightarrow \infty$.

603 The conclusion that the zero bound is a big economic problem, and that counterintuitive
604 policies can have dramatic curative effects, follows from selecting equilibria by expected
605 inflation at the end of the trap, $\pi_T = 0$. This equilibrium features a deep recession with
606 deflation. It also features strong expected output growth, which is why the level of output
607 is so low, and rapidly declining deflation. It predicts large multipliers to wasted government
608 spending, and wealth or productivity destruction. It predicts that announcements about
609 far-off future policies have large effects. These predictions grow larger the longer the period
610 of the liquidity trap, and as price stickiness is reduced. It has a large jump in inflation and
611 output at time 0, when people learn of the negative natural rate shock.

612 Indexing equilibria by the initial jump in inflation π_0 , and limiting such jumps overturns
613 all of these results. In particular, the “backward stable” and “no-inflation-jump” equilibria
614 of the same model, with the same interest rate path, instead predict mild *inflation* during the
615 liquidity trap, little if any reduction in output relative to potential, small negative multipliers,

616 and little effects of promises of far-off policies. Their predictions smoothly approach the
617 frictionless limit as pricing frictions are reduced.

618 At a minimum, this analysis shows that equilibrium selection, rather than just the path of
619 expected interest rates, is vitally important for understanding these models' predictions. In
620 usual interpretations of new-Keynesian model results, authors feel that interest rate policy is
621 central, and equilibrium-selection policy by the Fed or by the author are "implementation"
622 details relegated to technical footnotes (as in Werning (2012)), game-theoretic foundations,
623 or philosophical debates, which can all safely be ignored in applied research.

624 My most concrete suggestion for addressing multiple equilibria is to marry new-Keynesian
625 models with the fiscal theory of the price level. Every model includes the valuation equation
626 for government debt, which can determine the price level. The standard approach, codified in
627 Woodford (2003), throws that equation out, by assuming a "passive" fiscal policy. Restoring
628 that equation, global determinacy is restored. Operationally, each value of the initial jump in
629 inflation corresponds to a jump in the present value of future fiscal surpluses. Just what that
630 jump is requires us to think hard about fiscal policy responses to shocks, and endogenous
631 discount-rate responses.

632 The new-Keynesian structure plus fiscal theory – or with any other limitation on the size
633 of jumps in endogenous state variables in response to shocks – produces an attractive and
634 tractable model of nominal stickiness and interest rate targets. But it eliminates the puzzle,
635 or the promise, depending on your reaction to earlier work, of some new-Keynesian models'
636 diagnoses and their policy prescriptions for the zero bound.

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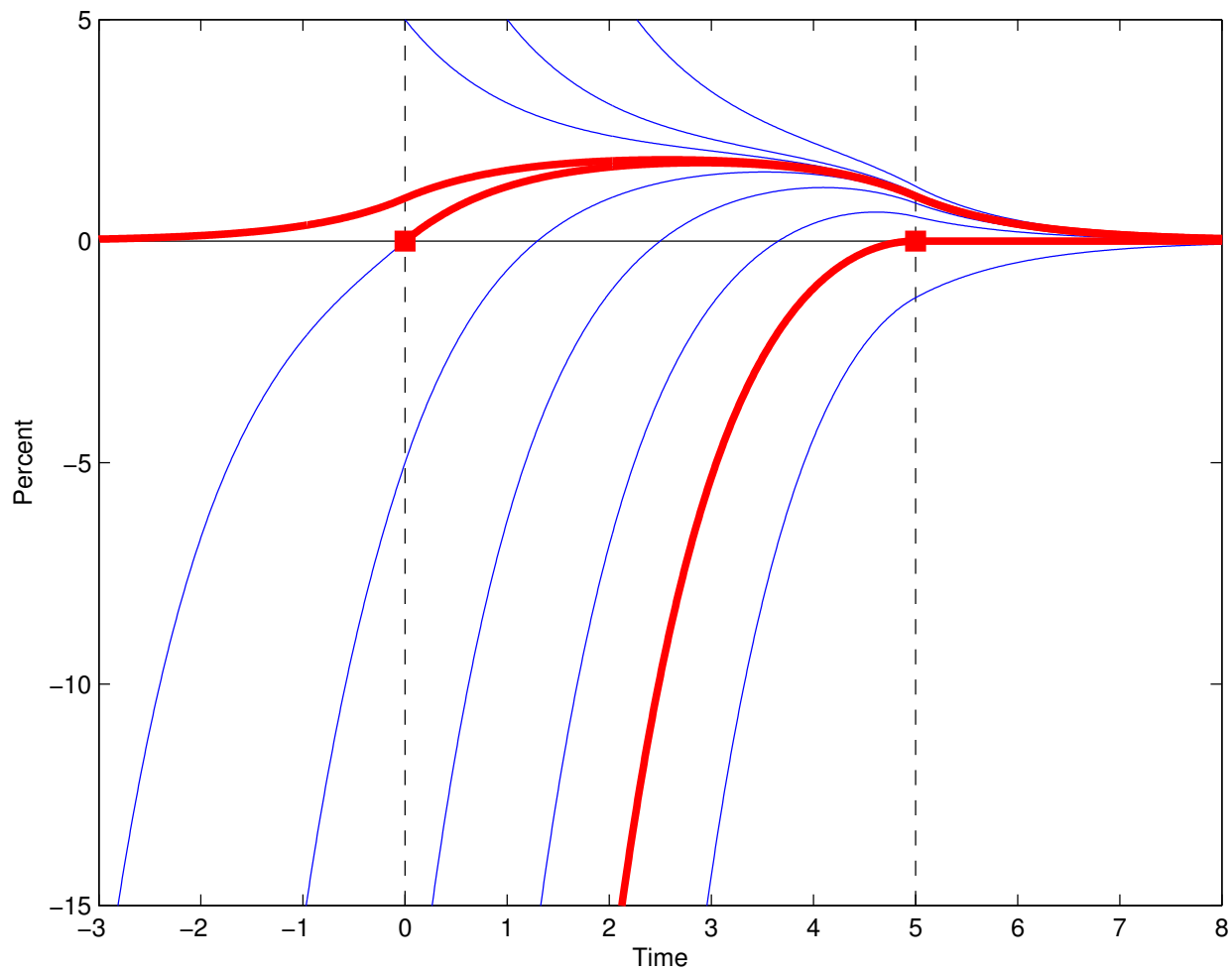


Figure 1: Inflation in a range of multiple equilibria. $i_t - r_t = -2\%$ between $t = 0$ and $t = 5$, shown by vertical dashed lines, and $i_t = r_t$ otherwise. The thick lines show the backward-stable equilibrium, the no-jump equilibrium, and the standard equilibrium discussed below. Thinner lines show a range of additional possible equilibria.

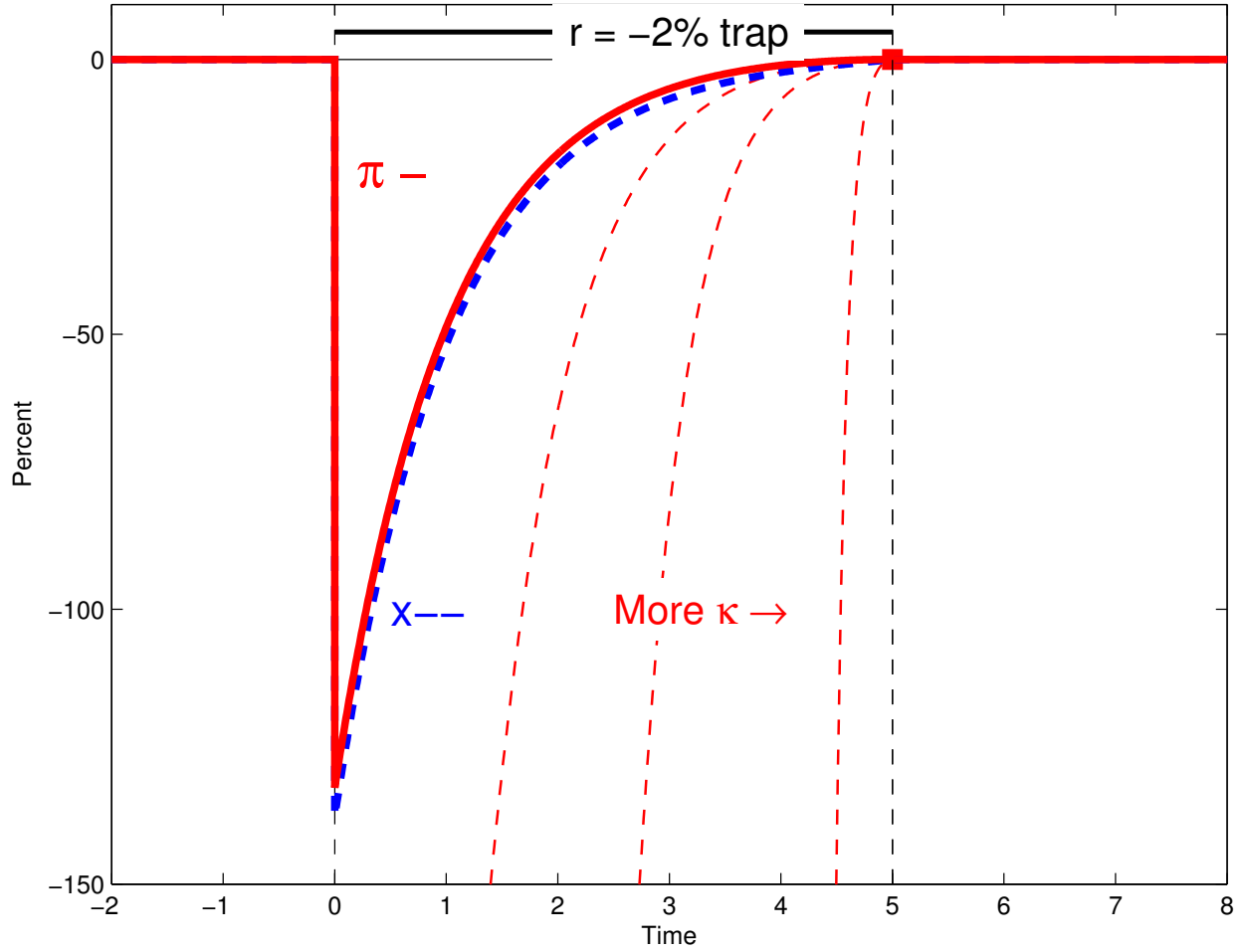


Figure 2: Output and inflation in the standard equilibrium. The thick lines show $\kappa = 1$. The thin dashed lines give inflation as the price-stickiness parameter κ increases from to 2, 5, and 100. I assume that the natural rate shock is unexpected at time $t = 0$, and then lasts until $t = 5$. The square at $t = 5$ indicates the selection assumption $\pi_5 = 0$.

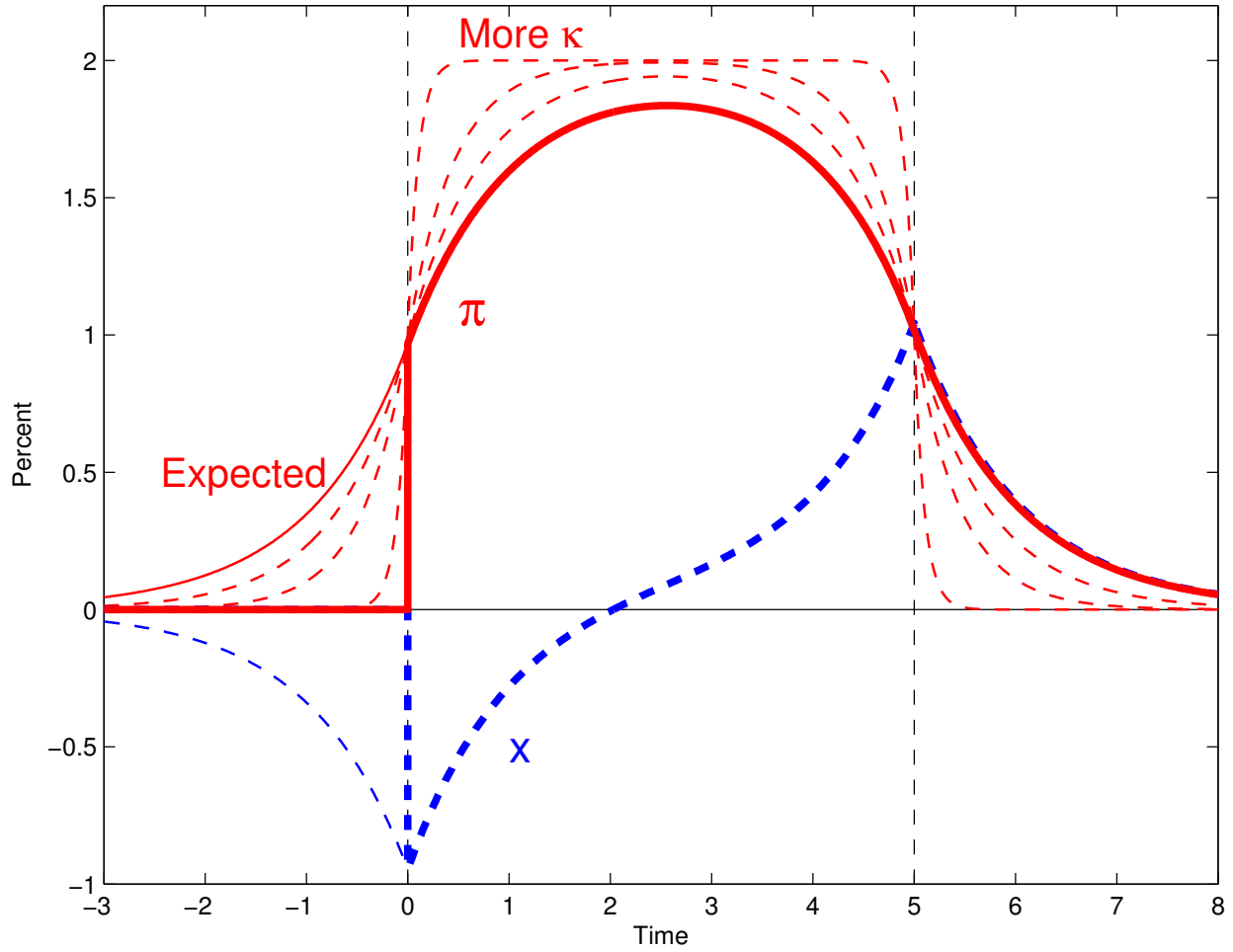


Figure 3: Output and inflation in the backward-stable $C = 0$ equilibrium, $i_t = 0$, $r_t = -2\%$ between $t = 0$ and $t = 5$. Thick lines show inflation and output when the trap is unexpected at $t = 0$. Lines to the left of $t = 0$ show inflation and output when the event is expected. Thin dashed lines show inflation as price-stickiness diminishes from $\kappa = 1$, to 5, 10, 100.

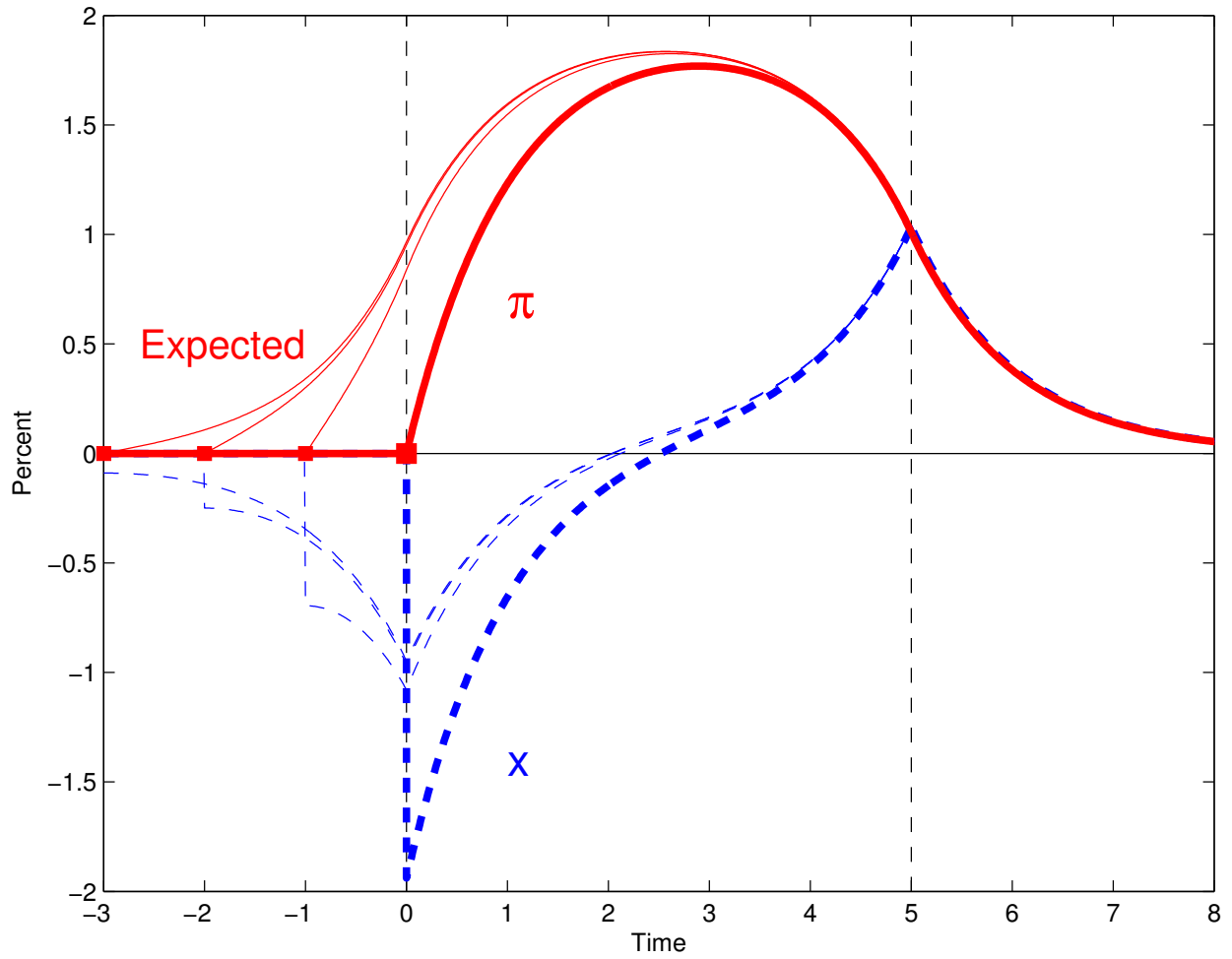


Figure 4: Output and inflation in the no-inflation-jump $\pi_0 = 0$ equilibrium. The thin lines give equilibria with no inflation jump at time $t = -1, -2,$ and $-3,$ corresponding to news of the trap arriving on those dates. $\kappa = 1$ throughout. The solid square reminds us visually of the equilibrium selection by $\pi_t = 0.$

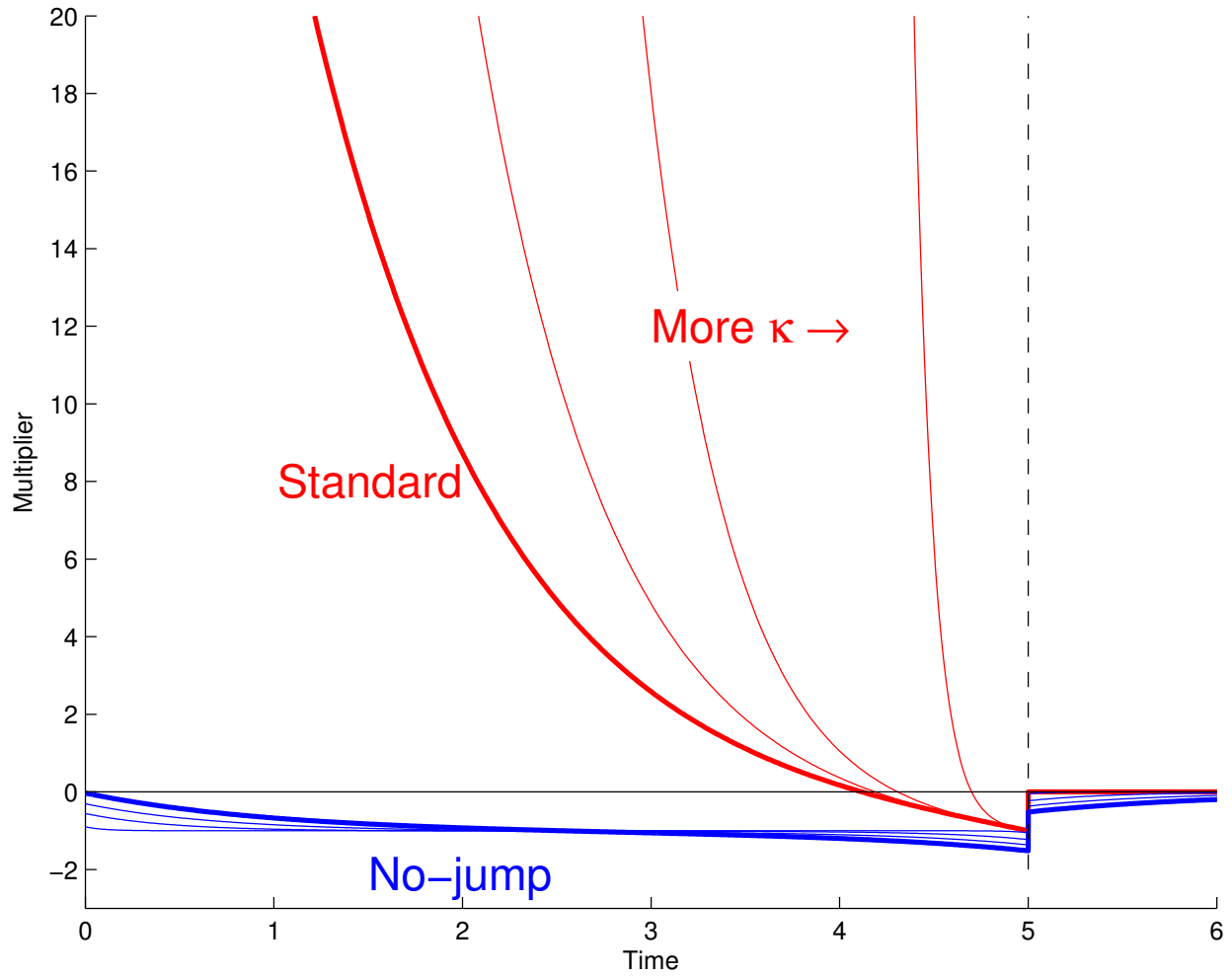


Figure 5: Multipliers with respect to a Phillips curve disturbance. I modify the Phillips curve to $d\pi_t/dt = \rho\pi_t - \kappa(x_t + g_t)$. The graph plots the multiplier $\partial x_t/\partial g$ for an increase in g through the trap episode from $t = 0$ to $t = T = 5$. The thin lines show what happens as price stickiness is steadily reduced to $\kappa = 2, 5, 100$.

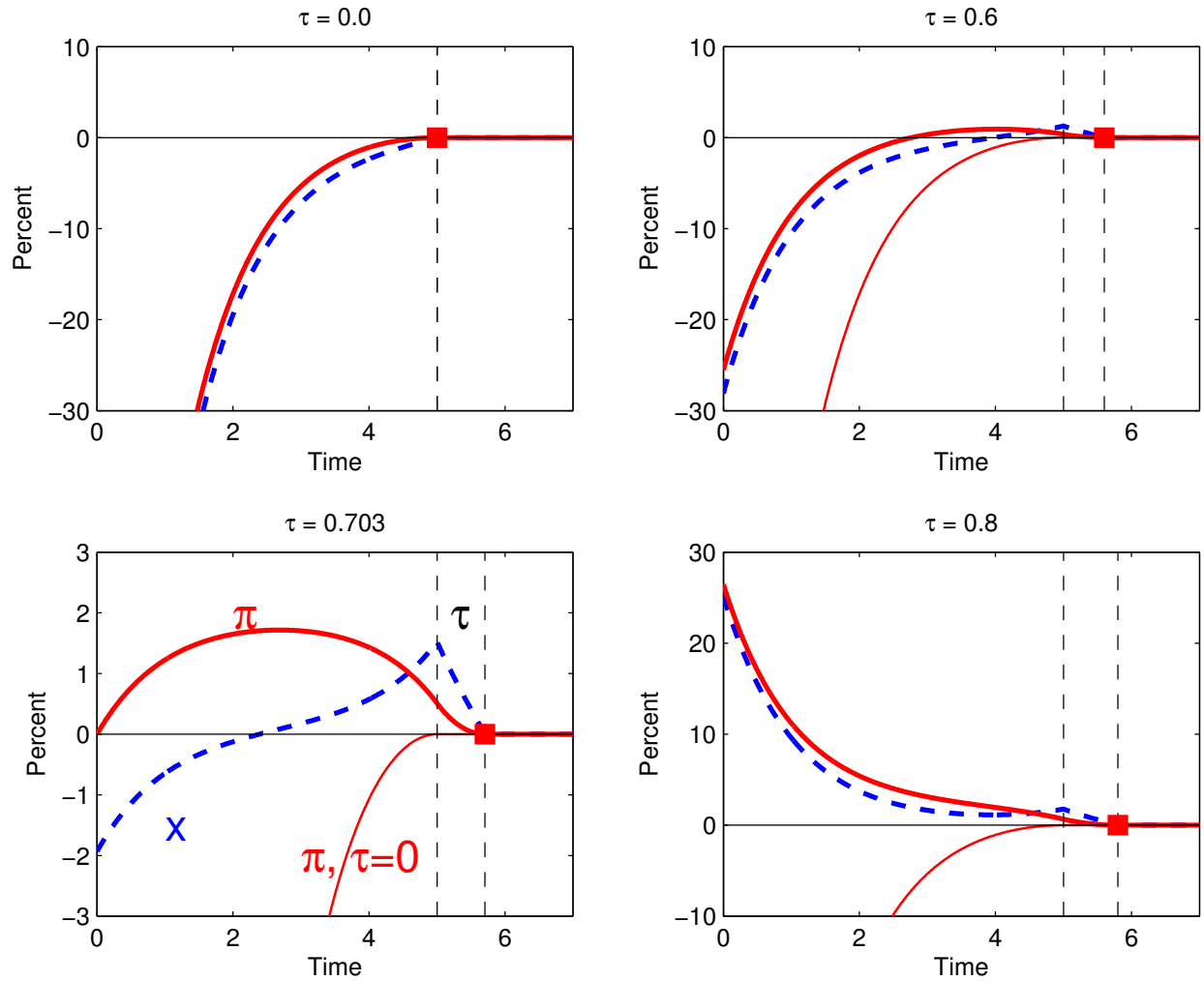


Figure 6: Output gap x and inflation π in the standard equilibrium choice $\pi_{T+\tau} = 0$, when the interest-rate rise is delayed. At $t = T = 5$, marked by the left dashed line, the natural rate changes from -2% to $+2\%$. At $t = T + \tau$, marked by the right dashed line, people expect the nominal interest rate to rise from $i = 0$ to $i = 2\%$, for τ as indicated. The thin line marked “ $\pi, \tau = 0$ ” repeats the $\tau = 0$ inflation line for comparison.

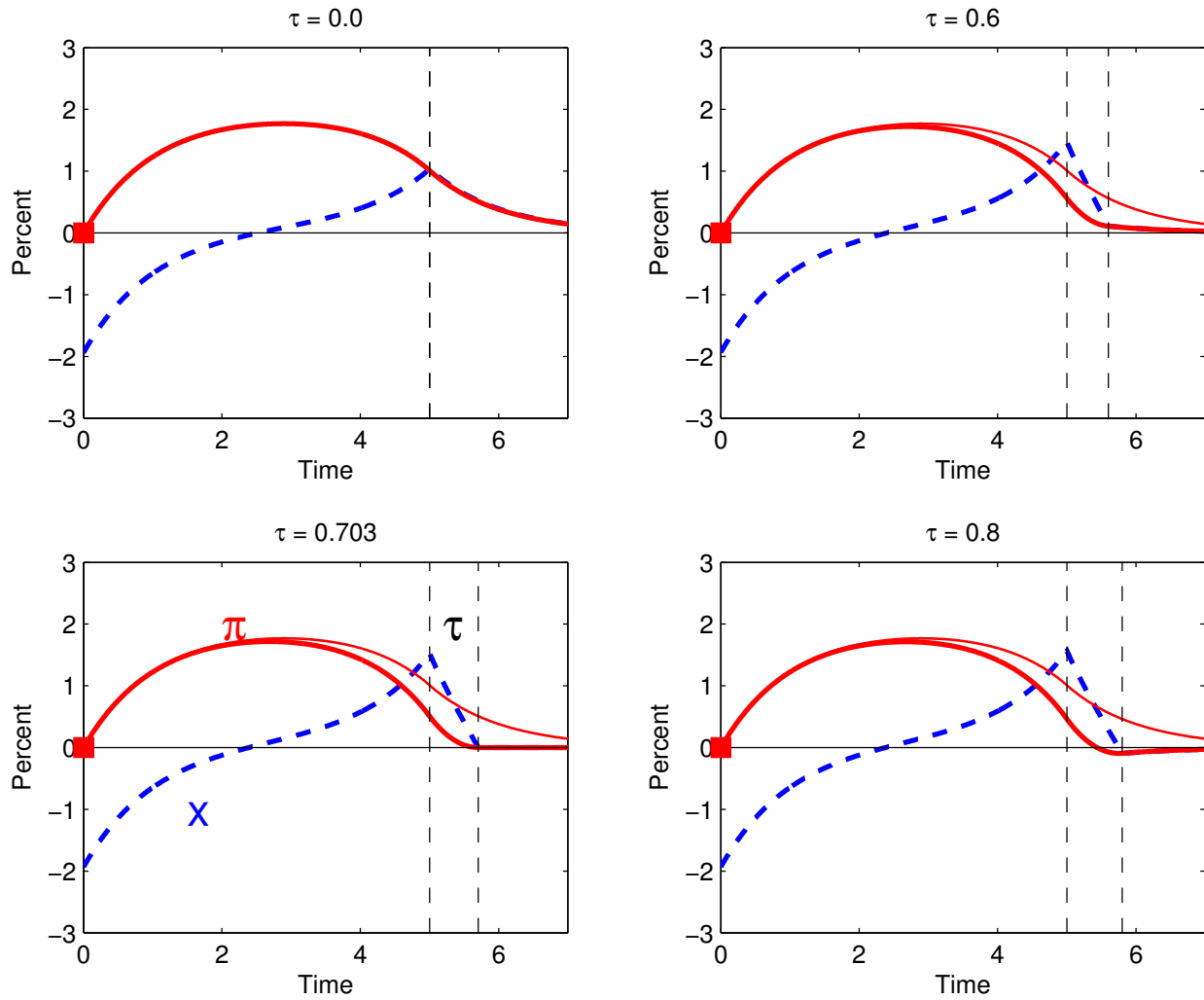


Figure 7: Output gap x and inflation π in the no-jump equilibrium choice $\pi_0 = 0$, when the interest-rate rise is delayed. At $t = T = 5$, marked by the left dashed line, the natural rate changes from -2% to $+2\%$. At $t = T + \tau$, marked by the right dashed line, people expect the nominal interest rate from $i = 0$ to $i = 2\%$, for τ as indicated. The thin line presents the $\tau = 0$ inflation value for comparison.