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CONTACT INFORMATION

The University of Chicago Booth School of Business
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EMPLOYMENT

Booth School of Business, The University of Chicago, Chicago, IL:

2013 – present: Chris P. Dialynas Distinguished Service Professor of Economics.

2012 – 2013: Chris P. Dialynas Professor of Economics.

2011 – 2012: Chris P. Dialynas Professor of Economics and Richard N. Rosett Faculty Fellow.

2009 – 2011: Chris P. Dialynas Professor of Economics and Neubauer Family Faculty Fellow.

2006 – 2009: Fred G. Steingraber-A.T. Kearney Professor of Economics.

2003 – 2006: Professor of Economics.

2002 – 2003: Associate Professor of Economics 2000 – 2002: Assistant Professor of Economics.

*Department of Economics and Woodrow Wilson School of Public and International Affairs,
Princeton University, Princeton, NJ:*

1998 – 2000: Assistant Professor of Economics and Public Affairs.

Université Libre de Bruxelles, Brussels, Belgium:

1992 – 1993: Research Assistant.

EDUCATION

Harvard University, Cambridge, MA:

1993 – 1998: Ph.D. in Economics

Université Libre de Bruxelles, Brussels, Belgium:

1991 – 1992: Maitrise en Econometrie (M.Sc. in Econometrics)

1987 – 1991: Licence en Economie (B.A. in Economics)

PUBLISHED AND FORTHCOMING PAPERS

“The Cost of Political Connections” (joint with Francis Kramarz, Antoinette Schoar and David Thesmar), forthcoming, *Review of Finance*, 2018.

“Breaking the Glass Ceiling? The Effect of Board Quotas on Female Labor Market Outcomes in Norway” (joint with Sandra Black, Adriana Lleras-Muney and Sissel Jensen), forthcoming, *Review of Economic Studies*, 2018.

“The Glass Ceiling,” forthcoming, *Economica*, 2018.

“Field Experiments on Discrimination” (joint with Esther Duflo), in Abhijit Banerjee and Esther Duflo eds., *Handbook of Field Experiments*, North Holland, 2017.

“Trickle-Down Consumption” (joint with Adair Morse), *Review of Economics and Statistics*, 2016, 98 (5): 863-879.

“Gender Identity and Relative Income within Households” (joint with Emir Kamenica and Jessica Pan), *Quarterly Journal of Economics*, 2015, 130(2): 571-614.

“Is It Whom You Know Or What You Know? An Empirical Assessment of the Lobbying Process” (joint with Matilde Bombardini and Francesco Trebbi), *American Economic Review*, 2014, 104(12): 3885-3920.

“Microeconomic Perspectives” (joint with Bruno Crepon), in Hiroyuki Hino and Gustav Ranis eds., *Youth and Employment in Sub-Saharan Africa: Working but Poor*, Routledge, 2014.

“Career, Family and the Well-Being of College Educated Women,” forthcoming, *American Economic Review Papers and Proceedings*, 2013, 103(3): 244-250.

“Targeting with Agents” (joint with Paul Niehaus, Antonia Atanassova and Sendhil Mullainathan), *American Economic Journal: Economic Policy*, 2013, 5(1): 206-238.

“The Trouble with Boys: Social Influences and the Gender Gap in Disruptive Behavior” (joint with Jessica Pan), *American Economic Journal: Applied Economics*, 2013, 5(1): 32-64.

“Do Judges Vary in their Treatment of Race?” (joint with David Abrams and Sendhil Mullainathan), *Journal of Legal Studies*, 2012, 41(2): 347-383.

“Information Disclosure, Cognitive Biases and Payday Borrowing” (joint with Adair Morse), *Journal of Finance*, 2011, 66, 1865-1893.

“New Perspectives on Gender,” in O. Ashenfelter and D. Card eds, *Handbook of Labor Economics*, Volume 4B, 2011, 1543-1590.

“Improving the Design of Conditional Transfer Programs: Evidence from a Randomized Education Experiment in Colombia” (joint with Felipe Barrera-Osorio, Leigh Linden and Francisco Perez), *American Economic Journal: Applied Economics*, 2011, 3(2), 167-195.

“Affirmative Action in Education: Evidence from Engineering College Admissions in India” (joint with Rema Hanna and Sendhil Mullainathan), *Journal of Public Economics*, 2010, 94 (1- 2), 16-29.

“Dynamics of the Gender Gap for Young Professionals in the Financial and Corporate Sectors” (joint with Claudia Goldin and Lawrence F. Katz), *American Economic Journal: Applied Economics*, 2010, 2(3), 228-255.

“What's Advertising Content Worth? Evidence from a Consumer Credit Marketing Field Experiment” (joint with Dean Karlan, Sendhil Mullainathan, Eldar Shafir and Jonathan Zinman), *Quarterly Journal of Economics*, 2010, 125 (1), 1-45.

“Time Use and Food Consumption” (joint with Diane Whitmore), *American Economic Review Papers and Proceedings*, 2009, 99(2), 170-176.

“What Do High-Interest Borrowers Do with their Tax Rebate?” (joint with Adair Morse), *American Economic Review Papers and Proceedings*, 2009, 99(2), 418-423.

“Labor Market Discrimination in Delhi: Evidence from a Field Experiment” (joint with Abhijit Banerjee, Saugato Datta and Sendhil Mullainathan), *Journal of Comparative Economics*, 2009, 37(1), 14-27.

“CEOs,” *Annual Review of Economics*, 2009, 1, 121-150.

“Petty Corruption in Public Services: Driving Licenses in Delhi” (joint with Rema Hanna, Simeon Djankov and Sendhil Mullainathan), in *Global Corruption Report 2008*, Cambridge University Press, 342-344.

“Mixing Family with Business: A Study of Thai Business Groups and the Families Behind Them” (joint with Simon Johnson, Krislert Samphantharak and Antoinette Schoar), *Journal of Financial Economics*, 2008, 88(3), 466-498.

“Corruption in the Driving Licensing Process in Delhi” (joint with Simeon Djankov, Rema Hanna and Sendhil Mullainathan), *Economic and Political Weekly*, February 2 2008, 71-76.

“Obtaining a Driving License in India: An Experimental Approach to Studying Corruption” (joint with Simeon Djankov, Rema Hanna and Sendhil Mullainathan), *Quarterly Journal of Economics*, 2007, 122(4), 1639-1676.

“Banking Deregulation and Industry Structure: Evidence from the French Banking Reforms of 1985” (joint with Antoinette Schoar and David Thesmar), *Journal of Finance*, 2007, 62(2), 597-628.

“The Role of Family in Family Firms” (joint with Antoinette Schoar), *Journal of Economic Perspectives*, 2006, 20, 73-96.

“Behavioral Economics and Marketing in Aid of Decision-Making among the Poor” (joint with Sendhil Mullainathan and Eldar Shafir), *Journal of Public Policy and Marketing*, 2006, 25(1), 8-23.

“Credit and Product Market Effects of Banking Deregulation: Evidence from the French Experience” (joint with Antoinette Schoar and David Thesmar), *DICE Report-Journal for Institutional Comparisons*, vol 3, 2005 (3).

“Implicit Discrimination” (joint with Dolly Chugh and Sendhil Mullainathan), *American Economic Review Papers and Proceedings*, 2005, 95(2), 94-98.

“Does Managed Care Change Nonprofit Hospitals' Behavior? Evidence from the Managerial Labor Market” (joint with Kevin Hallock and Richard Arnould), *Industrial and Labor Relations Review*, 2005, 58(3), 494-514.

“Are Emily and Greg More Employable than Lakisha and Jamal? A Field Experiment on Labor Market Discrimination” (joint with Sendhil Mullainathan), *American Economic Review*, 2004, 94(4), 991-1013.

“A Behavioral Economics View of Poverty” (joint with Sendhil Mullainathan and Eldar Shafir), *American Economic Review Papers and Proceedings*, 2004, 94(2), 419-423.

“How Much Should We Trust Differences-in-Differences Estimates?” (joint with Esther Duflo and Sendhil Mullainathan), *Quarterly Journal of Economics*, 2004, 119(1), 249-75.

“From the Invisible Handshake to the Invisible Hand? How Import Competition Changes the Employment Relationship,” *Journal of Labor Economics*, 2004, 22(4), 723-766.

“Managing with Style: The Effect of Managers on Firm Policies” (joint with Antoinette Schoar), *Quarterly Journal of Economics*, 2003, 118(4), 1169-1208.

“Enjoying the Quiet Life? Corporate Governance and Managerial Preferences” (joint with Sendhil Mullainathan), *Journal of Political Economy*, 2003, 111(5), 1043-1075.

“Public Policy and Extended Families: Evidence from Pensions in South Africa” (joint with Sendhil Mullainathan and Douglas Miller), *World Bank Economic Review*, 2003, 17(1), 27-50.

“Pyramids” (joint with Sendhil Mullainathan), *Journal of the European Economic Association*, 2003, 1(2-3), 478-483.

“Does Entry Regulation Hinder Job Creation? Evidence from the French Retail Industry” (joint with Francis Kramarz), *Quarterly Journal of Economics*, 2002, 117(4), 1369-1413.

“Ferretting out Tunneling: An Application to Indian Business Groups” (joint with Paras Metha and Sendhil Mullainathan), *Quarterly Journal of Economics*, 2002, 117(1), 121-148.

“The Gender Gap in Top Corporate Jobs” (joint with Kevin Hallock), *Industrial and Labor Relations Review*, 2001, 55(1), 3-21.

“Are CEOs Rewarded for Luck? The Ones Without Principals Are” (joint with Sendhil Mullainathan), *Quarterly Journal of Economics*, 2001, 116(3), 901-932.

“Do People Mean What They Say? Implications for Subjective Survey Data” (joint with Sendhil Mullainathan), *American Economic Review Papers and Proceedings*, 2001, 91(2), 67-72.

“Network Effects and Welfare Cultures” (joint with Sendhil Mullainathan and Erzo Luttmer), *Quarterly Journal of Economics*, 2000, 115(3), 1019-1055.

“Agents with and without Principals” (joint with Sendhil Mullainathan), *American Economic Review Papers and Proceedings*, 2000, 90(2), 203-208.

“Is There Discretion in Wage Setting? A Test Using Takeover Legislation” (joint with Sendhil Mullainathan), *Rand Journal of Economics*, 1999, 30(3), 535-554.

“The New Employment Landscape: Assessing the Role of Globalization,” in Samuel Estreicher ed., *New York University 52d Annual Conference on Labor: Global Competition and the American Employment Landscape As We Enter the 21st Century*, Kluwer Legal International, 2000.

SUBMITTED PAPERS AND WORKING PAPERS

“Coming Apart? Cultural Distances in the United States over Time” (joint with Emir Kamenica), mimeo, 2018.

“Social Proximity and Bureaucrat Performance” (joint with Robin Burgess and Guo Xu), mimeo, 2018.

“Social Norms, Labor Market Opportunities, and the Marriage Market Penalty for Skilled Women” (joint with Patricia Cortes, Claudia Olivetti, and Jessica Pan), revised and resubmitted, *Review of Economic Studies*, 2018.

“Tax-Exempt Lobbying: Corporate Philanthropy as a Tool of Political Influence” (joint with Matilde Bombardini, Ray Fisman and Francesco Trebbi), mimeo, 2018.

“The Glittering Prizes: Career Incentives and Bureaucrat Performance” (joint with Robin Burgess, Arunish Chawla and Guo Xu), revise and resubmit, *Review of Economic Studies*, 2017.

“Contract Labor and Firm Growth in India” (joint with Chang-Tai Hsieh and Nick Tsivanidis), mimeo, 2017.

“Contemporaneous and Post-Program Impacts of a Public Works Program: Evidence from Cote d'Ivoire” (joint with Bruno Crepon, Alicia Marguerie and Patrick Premand), mimeo, 2017.

OLDER WORKING PAPERS

“Politicians, Firms and the Political Business Cycle: Evidence from France” (joint with Francis Kramarz, Antoinette Schoar and David Thesmar), mimeo, University of Chicago (2009).

“Bidding for Oil and Gas Leases in the Gulf of Mexico: A Test of the Free Cash Flow Model” (joint with Sendhil Mullainathan), mimeo, University of Chicago and MIT (2005).

“Corporate Governance and Executive Pay: Evidence from Takeover Legislation” (joint with Sendhil Mullainathan), mimeo, University of Chicago and MIT (2001).

POLICY PAPERS/WHITE PAPERS/REPORTS

“Vision on Gender Equality,” in Bettio F. and Sansonetti S. ed, *Visions on Gender Equality*, Report prepared by ENEGE Network for the European Commission, DG Justice Unit D2, 2015.

“Economic Consequences of Gender Identity,” NBER Reporter Number 2, 2014. “White Paper – J-PAL Youth Initiative” (joint with Bruno Crepon), 2013.

“An Evaluation of the First Account Program,” (joint with Sendhil Mullainathan and Eldar Shafir) prepared for the Center of Economic Progress (2004).

“An Evaluation of Public Sector Undertakings in Tamil Nadu,” (joint with Sendhil Mullainathan) prepared for the Harvard Institute for International Development (1999).

TEACHING EXPERIENCE

The University of Chicago, 2000 - Present:

Microeconomics (M.B.A. program)

Competitive Strategy (M.B.A. program)

Competitive Strategy (XP program)

The Firm and the Non-Market Environment (M.B.A. program)

The Firm and the Non-Market Environment (XP program)

Princeton University, 1998 - 2000:

Advanced Domestic Macroeconomics (M.P.A. program)

Labor Economics (Ph.D. program)

Université Libre de Bruxelles, 1989 - 1991:

Econometrics (Graduate course)

Mathematics (Undergraduate course)

PROFESSIONAL ACTIVITIES

A. CENTERS

Faculty Director, Poverty Lab, University of Chicago Urban Labs, 2015-present.

Faculty Co-Director, Rustandy Center for Social Sector Innovation, Booth School, 2017-present.

Faculty Co-Director, Social Enterprise Initiative, Booth School, 2012-2017.

B. EDITORSHIPS

Co-Editor, American Economic Review (July 2011-September 2017).

Editorial Board, Russell Sage Foundation Journal (2013-present).

Associate Editor, Quarterly Journal of Economics (2003- June 2011).

Associate Editor, American Economic Journal: Applied Economics (May 2007-June 2011).

Associate Editor, Economic Journal (September 2006-December 2012).

Co-Editor, Economic Journal (April 2004-June 2005).

Associate Editor, The Journal of the European Economic Association (2003-2004).

Associate Editor, Finance Letters (2003-2007).

C. COMMITTEES AND BOARDS

Member, Ad Hoc Committee to Consider a Code of Professional Conduct, AEA, 2017.

Vice-President, American Economic Association, 2016.

Member, Russell Sage Foundation Advisory Committee for the Future of Work (2015-present).

Member, Solvay Brussels School of Economics and Management International Advisory Board (2014-present).

Member, J-PAL Executive Committee (2017-present).

Member, J-PAL Board of Directors (2010-present).

Member, Advisory Board, Federal Reserve Bank's Research Initiative on Economic Opportunity and Inclusive Growth (2017-present).

Member, AEA Nominating Committee (2012-2013, 2017-2018).

Member, SOLE Nominating Committee for the Jacob Mincer Award, 2012.

Member, SOLE Nominating Committee for the Sherwin Rosen Prize, 2014.

American Academy of Arts and Sciences Membership Panel, 2012-2014.

First Vice President, Midwest Economic Association, 2012-2013.

Executive Committee Member, American Economic Association (2009-2012).

Advisory Committee Member, Alfred P. Sloan Foundation (2009-2015).

Panel Member, European Research Council (2007-2009).

Member, Russell Sage Foundation Behavioral Economics Roundtable (2005-2015).

Board Member, Bureau for Research and Economic Analysis in Development (BREAD) (to June 2012).

Program Committee Member, International Economic Association World Congress, 2014.

Program Committee Member, Econometric Society Winter Meetings: 2013.

Program Committee Member, EFA Meetings: 2011. Program Committee Member, ESEM Meetings: 2011. Program Committee Member, AEA Meetings: 2009, 2016, 2017.

Program Committee Member, AFA Meetings: 2005, 2008.

Program Committee Member, Econometric Society World Congress, London, 2005. Program Committee Member, SOLE Meetings: 2006, 2011, 2012, 2017.

Program Committee Member, FMA European Conference, 2006.

Program Committee Member, WFA Annual Meetings: 2006, 2007, 2008, 2010, 2011, 2012, 2013, 2014.

Program Committee Member, EEA Meetings: 2006

Reviewer, Russell Sage Foundation Visiting Scholar Program, 2006.

Scientific Committee Member, Second Annual Federal Trade Commission and Northwestern University Microeconomics Conference (2010).

Scientific Review Committee Member, Darden's 5th Annual Emerging Markets Conference (2006).

D. PROFESSIONAL AFFILIATIONS

National Bureau of Economic Research (NBER) Faculty Research Fellow (Corporate Finance and Labor Studies).

IZA Research Fellow.

Center for Economic Policy Research (CEPR) Research Fellow (Development Economics, Labour Economics and Public Policy).

Research Member, European Corporate Governance Institute.

Member, ERINN (Economic Research on Identity, Norms and Narratives) Research Network.

E. CONFERENCE ORGANIZATION

Co-organizer: J-PAL Post-Primary Education and Youth Matchmaking Conference, Paris, June 2014.

Co-organizer: Corporate Finance Meeting, NBER Summer Institute, 2002.

Co-organizer: BREAD Meeting, Winter 2003 and Winter 2005 (Washington D.C.), Fall 2008 (Chicago).

Co-organizer: AIID-BREAD Conference on “Barriers to Entry and to Expansion in the Developing World: the Role of Institutional Constraints,” Amsterdam, August 2006.

Co-organizer: NBER URC Conference on “The Economics of High-Skill Labor Markets,” Fall 2007.

SCHOOL AND UNIVERSITY SERVICES

Member, Committee on Data Science at the University of Chicago, 2017.

Member, Faculty Search Committee for the Director of the Mansueto Institute for Urban Innovation, 2016.

Committee on Freedom of Expression, 2013-2014.

India Center Faculty Steering Committee, 2012-2015.

Faculty Advisory Board, Collegium for Culture and Society, 2012-2015. Chicago Booth Faculty Policy Committee, 2005-2006, 2006-2007, 2008-2011. Council of the University Senate, 2009-2011.

Chicago Booth Curriculum Review Committee, 2007-2008.

AWARDS, HONORS AND GRANTS

Doctor Honoris Causa, University of Geneva, 2016.

Doctor Honoris Causa, Université Libre de Bruxelles, 2016.

Arthur L. Kelly Prize for Exceptional Service, University of Chicago Booth School, 2015.

J-PAL North America Research Grant for “One Summer Chicago Plus: Scaling and Unpacking a Successful Youth Summer Jobs Program,” 2015.

Harvard Kennedy School Evidence for Policy Design Research Grant for “Accelerating Saudi Women’s Integration in the Labor Market,” 2015.

J-PAL PPE and Youth Initiative Research Grant for “Evaluation of the Indian National Employability Through Apprenticeship Program,” 2014.

J-PAL/Government of Tamil Nadu Partnership Research Grant for “Improving Youth Labor Market Outcomes in Tamil Nadu Through Skilling: A Firm-Level Survey,” 2014.

Fellow of the Econometric Society, 2013.

Brattle Group Prize for “Information Disclosure, Cognitive Biases and Payday Borrowing” (joint with Adair Morse), First Prize Paper, 2012.

Fellow of the American Academy of Arts and Sciences, 2012.

Society of Labor Economists’ Rosen Prize for Outstanding Contributions to Labor Economics, 2012.

Fellow of the Society of Labor Economists, 2012.

Excellence in Refereeing Award, Quarterly Journal of Economics, 2011.

J-PAL Africa/National Planning Commission of South Africa Collaborative Analysis of Labor Market Interventions Initiative Exploratory Research Grant, 2011.

Excellence in Refereeing Award, American Economic Review, 2009.

National Poverty Center Small Grants Program on “Financial Risk, Assets and Poverty,” 2008.

John T. Dunlop Outstanding Scholar Award, awarded by the Labor and Employment Relations Association, 2006.

Initiative on Global Financial Markets Research Grants: 2006-2007, 2007-2008. Stigler Center Research Grants: various years.

Polsky Center Research Grant (“Career Paths of MBA Graduates”), 2006-2007. Florence Gould Foundation Fellowship, 2005-2006.

USDA Grant (“Behavioral Economics of Food Consumption Patterns”), 2005-2007, 2008-2009.

National Institute on Aging Grant (“Economics of Aging: Medicare Prescription Drug Benefit Take-up”) P01-AG005842-20S1, 2005-2008.

Recipient, Elaine Bennett Research Prize. Presented January 2005. National Science Foundation Grant No. SES-0351184, 2004-2006. Alfred P. Sloan Research Fellow, 2003 - 2005.

Russell Sage Foundation Grant for “Decision Making Under Poverty: A Behavioral Research Program,” 2003.

Centel Foundation/Robert P. Reuss Scholar, Booth School of Business, University of Chicago, 2001- 2002.

National Science Foundation Grant, Award #9986268, 2000-2002.

Corporate Governance Library Award for Best Paper “Are CEOs Rewarded for Luck? The Ones Without Principals Are,” 2000.

National Bureau of Economic Research Grant for Research on Non-Profit Institutions, 1999.

Citigroup Behavioral Sciences Research Grant, 1999-2000.

Alfred P. Sloan Doctoral Dissertation Fellowship, 1997-1998.

Graduate Society Fellowship for Dissertation Completion, Harvard University, 1997-1998.
Russell Sage Foundation Small Grants Program, 1997.

American Compensation Association (A.C.A.) Research Grant, 1996.

The Sumner Slichter Fellowship in Economics, Harvard University, 1995-1996. Harvard University Scholarship, 1993-1997.

Fonds National de la Recherche Scientifique (F.N.R.S.) Fellowship, Belgium, 1993-1997. Belgian American Educational Foundation (B.A.E.F.) Fellowship, 1993-1994.

INVITED LECTURES

Keynote Lecture, FAIR Inaugural Conference, Bergen, Norway, June 2018.

MTI-CSC Economic Speaker Series, Singapore, March 2018.

Keynote Lecture, LACEA LAMES 2017, Buenos Aires, Argentina, November 2017.

Hurwicz Distinguished Lecture, Minnesota Economic Association Conference, October 2017.

D2P2 Lecture, J-PAL-MIT Economics Lecture Series, September 2017.

Judge Ralph K. Winter Lecture, Yale Law School, April 2017.

Coase Lecture, London School of Economics, March 2017.

Keynote Lecture, World Bank Impact Evaluation Workshop, Abidjan, Ivory Coast, June 2015.

Keynote Lecture, 14th Journees Louis-Andre Gerard-Varet, Aix-en-Provence, France, June 2015.

Keynote Lecture, Society of Labor Economists Meeting, Boston, May 2013.

Alfred Marshall Plenary Lecture, European Economic Association Annual Congress, Malaga (Spain), August 2012.

Vilfredo Pareto Lecture in Economics and Social Sciences, Collegio Carlo Alberto (Turin, Italy), June 2012.

Adam Smith Lecture, European Association of Labour Economists, Tallin (Estonia), September 13, 2009.

VISITING POSITIONS

London School of Economics, February 2009-March 2009.

The University of California, Berkeley, Summer 1999.

REFEREE

Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Journal of Labor Economics, European Economic Review, Economic Letters, Review of Economic Studies, Review of Economics and Statistics, Review of Development Economics, The Journal of Finance, Journal of Business, Journal of Accounting Research, Industrial and

Labor Relations Review, Rand Journal of Economics, Economic Journal, Journal of Public Economics, International Journal of the Economics of Business, Economic Development and Cultural Change, The Review of Financial Studies, Journal of the European Economic Association, Journal of Law and Economics, Journal of Law, Economics and Organization, Journal of Economic Behavior and Organization, Review of Finance, British Journal of Industrial Relations, Industrial Relations.

RESEARCH PRESENTATIONS

Harvard Kennedy School (Spring 2018), National University of Singapore (Winter 2018), AEA Meetings (Philadelphia, Winter 2018), Princeton University (Fall 2017), NYU (Fall 2017), University of Zurich (Winter 2017), UCI (Winter 2017), UCSD (Fall 2016), Harvard (Fall 2016), ULB (Spring 2016), Harvard/MIT (Fall 2015), Topics in Applied Microeconomics Conference (University of Chicago, Fall 2015), Stockholm University (Fall 2015), Bocconi (Fall 2015), Cornell-IDB Conference (Fall 2015), American Sociological Association Meetings (Summer 2015), Stanford University (Spring 2015), Haas School of Business (Winter 2015), Yrjo Jahnsson Foundation Congress (Helsinki, Summer 2014), Princeton University (Spring 2014), Yale University (Winter 2014), Harris School (Winter 2014), Northwestern (Fall 2013), MIT (Fall 2013), NBER Summer Institute (Labor Studies, Summer 2013), INSEAD (Spring 2013), HEC (Spring 2013), IFS/STICERD (Spring 2013), UCLA Anderson School of Management (Spring 2013), Austin/Bergen Labor Workshop (UT Austin, Spring 2013), Purdue University (Spring 2013), MEA Meetings (Columbus, Spring 2013), AEA Meetings (San Diego, Winter 2013), Wharton (Fall 2012), Cornell University (Fall 2012), Symposium on Incentives and Identity in Organizations (Toulouse, Spring 2012), EIEF (Rome, Spring 2012), SOLE Meetings (Chicago, Spring 2012), Columbia GSB Business and Politics Research Symposium (Winter 2012), Harvard University (Winter 2012), World Bank (Winter 2012), Collaborative Analysis of Labour Intervention Effectiveness Workshop (Cape Town, South Africa, Winter 2012), NBER Neemrana Conference (Fall 2011) Princeton University (Fall 2011), Harvard Business School (Fall 2011), NBER Summer Institute (Summer 2011), Notre Dame (Spring 2011), University of Washington at St Louis (Spring 2011), Columbia University (Fall 2010), Harvard University (Fall 2010), University of Minnesota (Fall 2010), Oxford University (Fall 2010), Wallis Institute Conference (University of Rochester, Fall 2010), NBER Summer Institute (Law and Economics Workshop, Summer 2010), Princeton University (Spring 2009), University of Michigan National Poverty Center (Spring 2009), Wharton School (Spring 2009), ERS-USDA (Winter 2009), Cornell University (Winter 2009), AEA Meetings (San Francisco, Winter 2009), Stanford Graduate School of Business (Fall 2008), IZA/CEPR European Summer Symposium in Labor Economics (Fall 2008), Columbia Business School “Universities, Careers, and Women” Conference (Fall 2008), University of California at Berkeley (Fall 2008), Stanford University (Spring 2008), University of Illinois at Urbana-Champaign (Spring 2008), Institute for International Economic Studies/Stockholm University (Spring 2008), IGIER/Bocconi University (Spring 2008),

University of Michigan Ross School of Business (Winter 2008), LSE (Winter 2008), University of Houston/Rice (Fall 2007), Case Western Reserve University (Fall 2007), IMF (Summer 2007), Carnegie Mellon University (Spring 2007), Kelley School of Business at Indiana University (Fall 2006), UCLA (Fall 2006), Rand (Fall 2006), Behavioral Economics Meeting (Anne E. Casey Foundation, Spring 2006), Radcliffe Institute for Advanced Studies (Spring 2006), Monitoring and Evaluation Meeting (IFC, Spring 2006), Yale SOM (Spring 2006), University of Florida (Spring 2006), Ohio State University (Spring 2006), Princeton University (Spring 2006), De Paul University (Winter 2006), AEA Meetings (Boston, Winter 2006), Columbia University (Fall 2005), Harvard/MIT (Fall 2005), NBER Summer Institute 2005, Tinbergen Institute (Spring 2005), Universitat Pompeu Fabra (Spring 2005), LSE (Spring 2005), LSE/UCL (Spring 2005), University of Oregon (Spring 2005), Yale (Spring 2005), Haas (Spring 2005), NYU Stern (Winter 2005), AEA Meetings (Philadelphia, Winter 2005), Dartmouth (Fall 2004), LSE/World Bank Economics of Industrial Development Conference (London, Fall 2004), CEPR ESSLE meeting (Munich, Summer 2004), SITE (Stanford University, Summer 2004), Mitsui Life Symposium on Global Financial Markets (University of Michigan, Spring 2004), Wharton School (Spring 2004), Harvard Law School (Spring 2004), NBER Organization Economics Conference (Fall 2003), Yale Law School (Spring 2003), University of British Columbia School of Commerce (Spring 2003), Syracuse University (Spring 2003), Cornell University (Spring 2003), Chicago Federal Reserve Bank (Spring 2003), Columbia Graduate School of Business (Fall 2002), Yale SOM (Fall 2002), University of Chicago (Fall 2002), Princeton University (Fall 2002), Boston Federal Reserve Bank (Fall 2002), University of Michigan (Fall 2002), NBER Summer Institute 2002, Michigan State University (Spring 2002), Harvard University (Winter 2002), London School of Economics (Winter 2002), Sloan School of Management (Winter 2002), Haas School of Business (Fall 2001), NBER Summer Institute 2001, London Business School (Spring 2001), Kellogg Graduate School of Management (Spring 2001), University of Wisconsin-Madison (Spring 2001), University of Illinois at Urbana-Champaign (Spring 2001), University of Chicago (Spring 2001), UCLA/Rand (Winter 2001), UCSB (Winter 2001), Northwestern University (Fall 2000), University of Michigan (Fall 2000), NBER Summer Institute 2000, NBER Conference on the Industrial Organization of Medical Care (Nashville, April 2000), American Compensation Association Conference (Fort Myers, Spring 2000), Wharton School (Spring 2000), Federal Trade Commission (Fall 1999), Centre for Economic Performance, London School of Economics (Fall 1999), London Business School (Fall 1999), University of Bristol (Fall 1999), University Of Warwick (Fall 1999), Sloan School of Management (Fall 1999), U.S. Bureau of Labor Statistics (Washington D.C., Fall 1999), NBER Corporate Finance Meeting (Summer 1999), University of California, Berkeley (Summer 1999), New York University 52nd Annual Conference on Labor (Spring 1999), Columbia University (Spring 1999), NBER Labor studies Meeting (Spring 1999), NBER Corporate Finance Meeting (Fall 1998), NBER Behavioral Macroeconomics Meeting (Fall 1998), Centre for Economic Policy Research (CEPR) Conference on Rising Inequalities (Spain, Spring 1998), University of Chicago (Spring 1998), Northwestern University (Spring

1998), MIT (Spring 1998), Kennedy School of Government (Spring 1998), Princeton University (Spring 1998), London School of Economics (Spring 1998), London Business School (Spring 1998), Stanford Graduate School of Business (Spring 1998), Columbia Graduate School of Business (Spring 1998).

DISCUSSIONS

AEA Meeting (San Francisco, Winter 2016), NBER Organizational Economics Working Group (Palo Alto, Spring 2013), AEA Meeting (Chicago, Winter 2012), NBER Summer Institute (Summer 2009), NBER Summer Institute (Summer 2007), KDI-Harvard Collaborative Research Conference (Palo Alto, Summer 2007), AEA Meeting (Chicago, Winter 2007), SOLE Meeting (Boston, Spring 2006), Careers and Career Transitions: New Evidence for a New Economy (Wharton, Summer 2005), World Bank Workshop on Entry, Entrepreneurship and Financial Development (Washington D.C., Winter 2005), NBER Japan Project Meeting (Tokyo, Summer 2004), NBER Universities Conference on Corporate Governance (Spring 2003), AEA Meetings (Washington DC, Winter 2003), Western Finance Association Meeting (Tucson, Summer 2001), SOLE Meeting (Austin, Spring 2001), AEA Meetings (New York City, Winter 1999), NBER Corporate Finance Meeting (Chicago, Fall 1999), Princeton/Cornell Conference (Ithaca, Spring 1999).

CONSULTING/EXECUTIVE EDUCATION

Cape Town, South Africa, 2012: J-PAL Executive Education Course in Evaluating Social Programs.

LBSNAA, Mussoorie India, 2011: Phase IV Mid-Career Training Program for IAS Officers.
World Bank, 2006: Research Evaluation Panel.

Harvard Institute for International Development (HIID), Harvard University, 1998 to 1999: Evaluation of Public Sector Undertakings in Tamil Nadu, India.