

DYNAMIC DEBT MATURITY

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Motivation

- ▶ Debt maturity and its associated rollover risk is at the center of post-crisis policy discussion
 - ▶ Krishnamurthy 2010: Financial firms shorten their debt maturity right before crisis
 - ▶ Xu 2014: Speculative firms lengthen debt maturity in good time
- ▶ We offer a model to analyze endogenous debt maturity (with predictions consistent with empirical pattern)
 - ▶ In a dynamic setting, in what scenarios might keep going short with earlier default be observed?
 - ▶ **no commitment by firm to its debt maturity structure**

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- ▶ We offer a model to analyze endogenous debt maturity (with predictions consistent with empirical pattern)
 - ▶ In a dynamic setting, in what scenarios might keep going short with earlier default be observed?
 - ▶ **no commitment by firm to its debt maturity structure**
- ▶ **Baseline:** constant current cash-flows, waiting for upside event; equity tends to default inefficiently early
 - ▶ Trade-off never in favor of short-term debt; possibly multiple equilibria but never shortening to death
- ▶ **Sinking ship:** waiting for upside event but deteriorating cash-flows
 - ▶ Shortening ensues: debt holders' recovery value declines when defaulting later

An Illustrating Example of Trade-Off

- ▶ Using short-term debt today helps reduce rollover losses now, but needs to be refinanced sooner
- ▶ Two period $t = 0, 1, 2$, no discounting
 - ▶ At the end of each date, exogenous default probability $q = 0.1$
- ▶ At $t = 0$, the firm needs to repay 1 dollar of matured debt
 - ▶ either issuing one-period short-term debt price $D_S = 1 - q = 0.9$
 - ▶ or two-period long-term debt price $D_L = (1 - q)^2 = 0.81$
 - ▶ Equity holders cover the "rollover loss" $D_i - 1$
- ▶ Trade-off:
 - ▶ Issuing short-term: less rollover loss -0.1 at today $t = 0$, but tomorrow $t = 1$ facing rollover loss again
 - ▶ Issuing long-term: greater rollover loss -0.19 at today $t = 0$, but tomorrow $t = 1$ free of rollover concern
- ▶ Main model: link rollover losses to
 1. endogenous default decision q which in turn affects debt prices D_i
 2. which in turn will affect endogenous issuance decision (S vs L)

Preview & Roadmap

Key trade-off for equity:

- ▶ Issue more short-term debt today at a higher price compared to long-term debt... **BUT**
- ▶ As maturity structure shorter, face stronger rollover tomorrow and lower equity value

Question:

- ▶ Can this trade-off every lead to *shortening to death* by lacking of commitment?
- ▶ Welfare implications?

Cash-flows & Unlevered Asset Value

Assets under management:

- ▶ Instantaneous cash-flow of y_t
- ▶ Upside event with payoff $X > 1$ occurs with intensity ζ
- ▶ Free option to abandon project, e.g., when cash-flows y_t are too low

First-best asset value:

- ▶ Current management is best suited to run the firm
- ▶ Total first-best unlevered asset value given by

$$A(y) = \mathbb{E} \left[\int_0^{T_A} e^{-(r+\zeta)t} (y_t + \zeta X) dt \right]$$

where T_A is the first-best abandonment time

Recovery value:

- ▶ If management gets replaced, new management generates unlevered asset value (with new abandonment time T_B) of

$$B(y) = \mathbb{E} \left[\int_0^{T_B} e^{-(r+\zeta)t} (\alpha_y y_t + \zeta \alpha_X X) dt \right]$$

- ▶ Assume α_y, α_X such that $B(y) < A(y)$

Capital Structure

Two kinds of (random maturity) bonds:

- ▶ Long-term bonds with maturity intensity δ_L
- ▶ Short-term bonds with maturity intensity $\delta_S > \delta_L$
- ▶ Expected maturities $1/\delta_L$ and $1/\delta_S$ respectively
- ▶ Coupon rate $c = r$ so i) without default debt value is 1; ii) with default, debt value below 1 and hence rollover loss

Outstanding face-value normalized to 1, following Leland settings to rule out outright *dilution*

- ▶ **Assumption:** Firm commits to constant face-value of debt, but cannot commit to future debt maturity
- ▶ In practice we observe more debt covenants on (book) leverage rather than debt maturity
- ▶ Differ from Brunnermeier Oehmke 2013: they do not have commitment on outstanding face value

Debt Maturity Structure

Debt maturity structure

- ▶ ϕ_t : fraction of short-term bonds *outstanding*
- ▶ Every instant $m(\phi_t) dt$ dollars of bonds mature:

$$m(\phi_t) = \phi_t \delta_S + (1 - \phi_t) \delta_L$$

- ▶ $m'(\phi_t) > 0$: the shorter the maturity structure, the faster the rollover

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Issuance policy. $f_t \in [0, 1]$: the fraction of short debt in *new issue*

Assumption. Equity holders cannot commit to issuance policy $\{f_t\}$

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Maturity structure dynamics

$$\frac{d\phi_t}{dt} = \underbrace{-\phi_t \delta_S}_{\text{Short-term maturing}} + \underbrace{m(\phi_t) f_t}_{\text{Newly issued short-term}}$$

- ▶ if $f_t = 1$, keep issuing short-term debt, $\phi_t \uparrow$

Baseline: Equity and Endogenous Default

Benchmark: constant cash-flow $y_t = y$. Equity value

$$\begin{aligned} \overbrace{rE(\phi; y)}^{\text{req. return}} &= y - c + \overbrace{\zeta [(X - 1) - E(\phi; y)]}^{\text{upside event}} \\ + \max_{f \in [0,1]} &\left\{ \underbrace{m(\phi) [fD_S(\phi; y) + (1-f)D_L(\phi; y) - 1]}_{\text{rollover losses}} + \underbrace{[-\phi\delta_S + m(\phi)f] E'(\phi; y)}_{\text{impact of shortening}} \right\} \end{aligned}$$

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Endogenous default boundary $\Phi(y)$

- ▶ Equity defaults optimally when net cash-flows are zero

$$y - c + \zeta E^{rf} + \max_{f \in [0,1]} m(\phi) [fD_S(\phi; y) + (1-f)D_L(\phi; y) - 1] = 0$$

- ▶ Irrespective of f at default, $D_S = D_L = B(y)$ imply

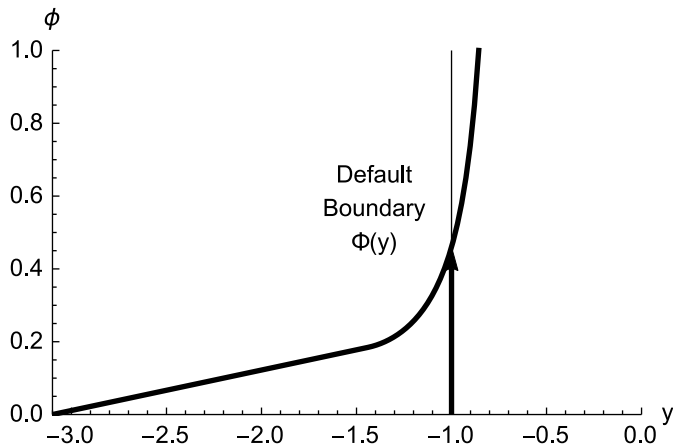
$$\Phi(y) = \frac{1}{\delta_S - \delta_L} \left[\frac{y - c + \zeta E^{rf}}{1 - B(y)} - \delta_L \right]$$

- ▶ $\Phi'(y) > 0$: **shorter maturity structure hastens default (default threshold cash-flow y is higher)**

Baseline: Shortening to Death?

Q: Is there ever “shortening-to-death” equilibrium default while equity keeps shortening maturity?

- ▶ Always shortening implies $f_t = 1$, so $\frac{d\phi_t}{dt} > 0$, while y is constant



Baseline: Bond Valuation Wedge Δ

Bond valuation:

- ▶ Value of debt $i \in \{S, L\}$ solves

$$\underbrace{rD_i(\phi; y)}_{\text{req. return}} = \underbrace{c}_{\text{coupon}} + \underbrace{\delta_i [1 - D_i(\phi; y)]}_{\text{maturity}} + \underbrace{\zeta [1 - D_i(\phi; y)]}_{\text{upside event}} + \underbrace{(1 - \phi) \delta_L D'_i(\phi; y)}_{\text{maturity change}}$$

- ▶ At bankruptcy boundary, $D_i(\Phi(y); y) = B(y)$ for $i \in \{S, L\}$

Bond valuation wedge $\Delta \equiv D_S - D_L$

- ▶ At bankruptcy zero wedge $\Delta(\Phi(y); y) = B(y) - B(y) = 0$
- ▶ Away from bankruptcy, positive wedge $\Delta(\phi; y) > 0$ for $\phi < \Phi(y)$:
 - ▶ Short-term bonds more valuable as they mature with higher likelihood before default (i.e., ϕ_t hits Φ)

Baseline: Optimal Issuance Strategies

- ▶ Rewrite **Equity** with bond valuation wedge Δ so that

$$\begin{aligned}
 & \overbrace{rE(\phi; y)}^{\text{req. return}} = y - c + \zeta \overbrace{\left[E^{rf} - E(\phi; y) \right]}^{\text{upside event}} \\
 & + \max_{f \in [0,1]} \left\{ \underbrace{m(\phi) [D_L(\phi; y) + f\Delta(\phi; y) - 1]}_{\text{rollover losses}} + \underbrace{[-\phi\delta_S + m(\phi)f] E'(\phi; y)}_{\text{impact of shortening}} \right\}
 \end{aligned}$$

- ▶ Optimal issuance policy f given by *IC* condition $\Delta + E'$:

$$f^* = \begin{cases} 1 & \text{if } \Delta(\phi; y) + E'(\phi; y) > 0 \\ 0 & \text{if } \Delta(\phi; y) + E'(\phi; y) < 0 \\ [0, 1] & \text{if } \Delta(\phi; y) + E'(\phi; y) = 0 \end{cases} \quad (1)$$

- ▶ **Tradeoff:** Issuing more short-term bonds today (higher f)
 - ▶ **lowers today's rollover losses** as $\Delta(\phi; y) > 0$, but
 - ▶ shortens maturity structure (higher ϕ), which **hurts continuation value**, $E'(\phi; y) < 0$, as default occurs at some upper threshold Φ

Baseline: Never Shortening-to-Death!

Proposition: At default boundary, equity holders always want lengthening

Rough intuition:

- ▶ Suppose we are $2dt$ before default
- ▶ Fixing default policy \Rightarrow fixing bond prices. Savings of rollover losses today at time 0 exactly offsets greater rollover losses tomorrow at time dt
 - ▶ shortening just spreads rollover loss over two periods 0 and dt , but does not affect total rollover losses
 - ▶ the opening numerical example has this flavor
- ▶ Shortening worsens endogenous default, hurting bond price

Net effect on equity's IC equals the impact of shortening on bond price, which is negative in baseline case

Full Model: A Sinking Ship

- ▶ What if a firm faces declining profitability while maintaining the same upside potential X with intensity ζ ?
- ▶ Consider a decreasing y with $\mu_y(y) < 0$ so that

$$dy_t = \mu_y(y) dt < 0$$

- ▶ Default occurs on all paths for sufficiently low $\mu_y(y)$
- ▶ 2 state variables (ϕ, y)
 - ▶ Introduce change-of-variables $(\phi, y) \iff (\tau, y_0)$ where τ is time-to-default and $y_{\tau=0}$ is CF at default

Full model: Default boundary

- ▶ Can we have shortening equilibrium (S equilibrium), i.e. $f_\tau = 1, \forall \tau$, where default is inefficiently early?
- ▶ Default at $\tau = 0$, defaulting cash-flow y_0 and corresponding maturity structure $\Phi(y_0)$
 - ▶ Equity default boundary still the same with $\Phi'(y_0) > 0$
- ▶ **Two-dimensional state space matters**, as equity's IC condition now involves partial derivative w.r.t. ϕ but not y

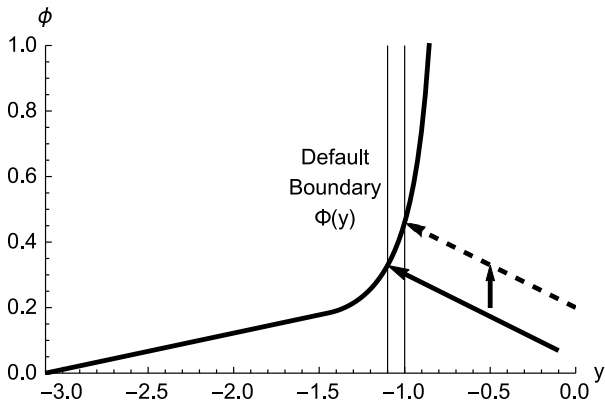
$$f_\tau = 1 \text{ requires } \Delta(\phi_\tau, y_\tau) + E_\phi(\phi_\tau, y_\tau) > 0$$

- ▶ When perturbing ϕ , y_τ remains the same but the defaulting cashflow y_0 is affected!
- ▶ This effect is absent in the baseline case with constant y

Full Model: Shortening Equilibrium

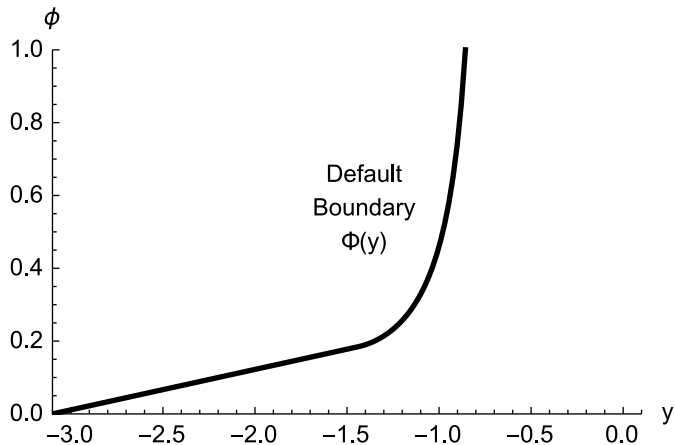
- ▶ Baseline: $f = 1$ required $\Delta + E' > 0 \iff D'_S(\Phi; y) > 0$ ∇
- ▶ Now, $f = 1$ requires $\Delta + E_\phi > 0$, which is equivalent to

$$\frac{\partial}{\partial \phi} D_S(\Phi(y_0), y_0) = \underbrace{\frac{\partial D_S(\tau, y_0)}{\partial \tau} \frac{\partial \tau}{\partial \phi}}_{(-), \text{ shortening hastens default}} + \underbrace{\frac{\partial D_S(\tau, y_0)}{\partial y_0} \frac{\partial y_0}{\partial \phi}}_{(+), \text{ higher recovery value}} > 0$$



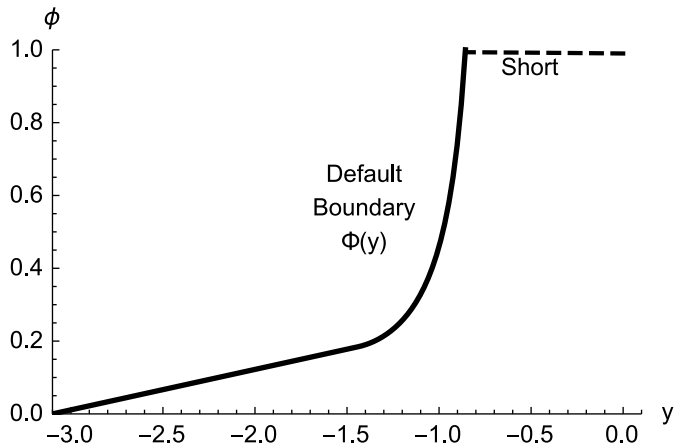
Full Model: Default Boundary

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



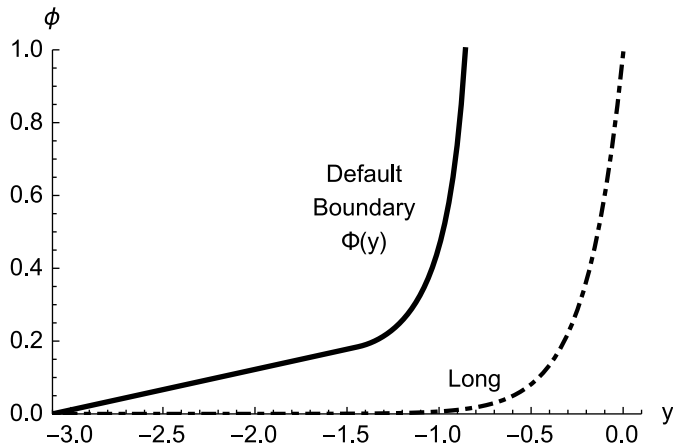
Full Model: A Shortening Equilibrium

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



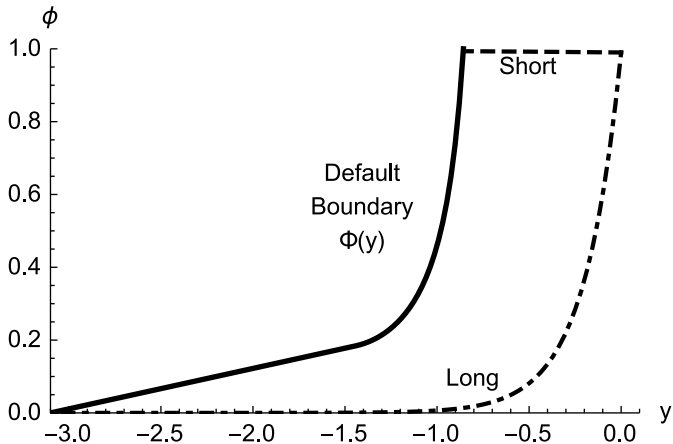
Full Model: A Lengthening Equilibrium

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



Full Model: Pure Equilibria

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



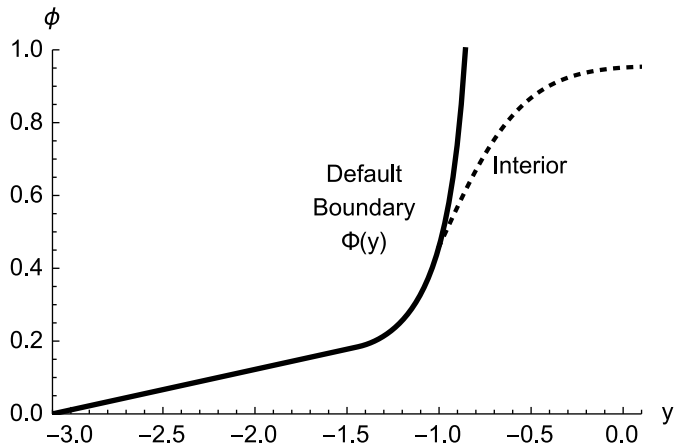
Full Model: Welfare

- ▶ Everyone might be worse off in shortening equilibrium T_b^S versus the lengthening equilibrium T_b^L

Initial (.99, 0)	Lengthening	Shortening
T_b	1.55	0.43
firm value $V(T_b)$	3.55	2.17
equity $E(\phi, y)$	2.55	1.17
short-term debt $D_S(\phi, y)$	0.99	0.99
long-term debt $D_L(\phi, y)$	0.89	0.82

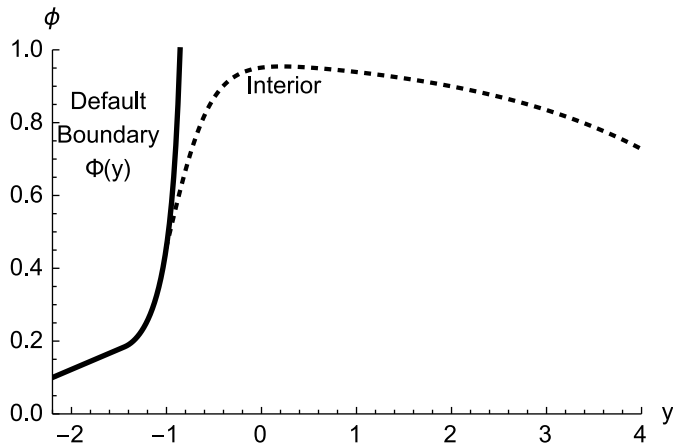
Full Model: An Interior Equilibrium

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



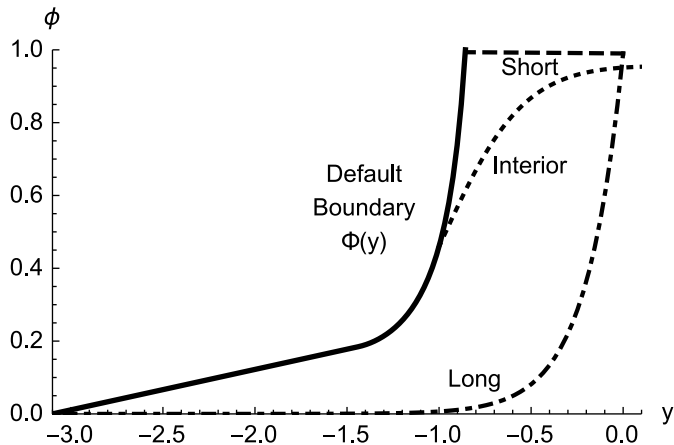
Full Model: An Interior Equilibrium (zoomed out)

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



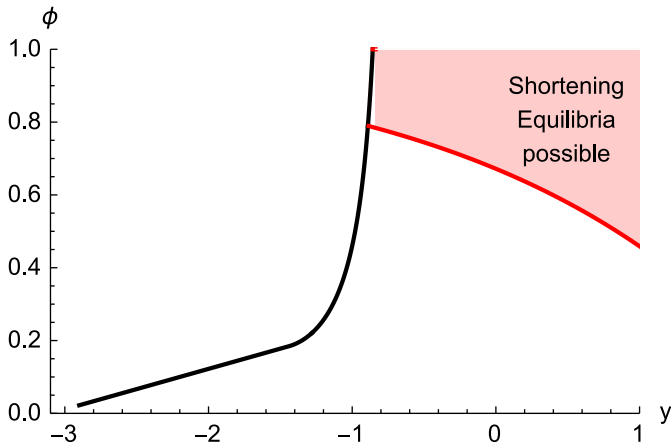
Full Model: All Types of Equilibria

- ▶ $\mu_y(y) = -\mu < 0$: negative drift leads to default on all paths



Full Model: Empirical predictions

1. More likely to observe shortening in response to deteriorating economic conditions
 - ▶ Consistent with empirical evidence of shortening before crisis while lengthening in good time
2. Conditional on deteriorating economic conditions, more likely in firms with *already* short maturity structures



Conclusion

- ▶ Can standard equity/debt agency conflicts lead to endogenous maturity shortening in a dynamic setting?
- ▶ Although issuing short-term debt reduces *today's rollover losses*, equity holders also care about their *continuation value* as rollover stronger in future. This is a strong force against shortening
 - ▶ **Baseline** (fixed recovery value):
Trade-off never in favor of short-term debt; possibly multiple equilibria but never shortening to death
 - ▶ **Sinking ship** (variable recovery value):
When equity holders locally prolong the length of the firm (recovery value changing), debt-holders may not appropriate enough of those benefits to acquiesce
- ▶ What we do not have: investors side mechanism.....
 - ▶ Diamond-Dybvig (1983), He-Milbradt (2014): short-term debt is better if bond investors have liquidity shocks