

## *Curriculum Vitae*

### **Kevin M. Murphy**

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#### *Business Address:*

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#### **Education**

University of California, Los Angeles, A.B., Economics, 1981  
University of Chicago, Ph.D., 1986  
Thesis Topic: *Specialization and Human Capital*

#### **Honors and Awards**

2007: Kenneth J. Arrow Award (with Robert H. Topel)  
October 2005: Garfield Research Prize (with Robert H. Topel)  
September 2005: MacArthur Foundation Fellow  
1998: Elected to the American Academy of Arts & Sciences  
1997: John Bates Clark Medalist  
1993: Fellow of The Econometric Society  
1989 – 1991: Sloan Foundation Fellowship, University of Chicago  
1983 – 1984: Earhart Foundation Fellowship, University of Chicago  
1981 – 1983: Fellowship, Friedman Fund, University of Chicago  
1980 – 1981: Phi Beta Kappa, University of California, Los Angeles  
1980 – 1981: Earhart Foundation Fellowship, University of California, Los Angeles  
1979 – 1981: Department Scholar, Department of Economics, University of California, Los Angeles

**Other Affiliations** Faculty Research Associate, National Bureau of Economic Research

#### **Research and Academic Positions**

July 2005: Present: George J. Stigler Distinguished Service Professor of Economics,  
Department of Economics and Graduate School of Business, University of Chicago  
2002: George J. Stigler Professor of Economics, Department of Economics and Graduate

School of Business, University of Chicago

1993 – 2002: George Pratt Shultz Professor of Business Economics and Industrial Relations, University of Chicago

1989 – 1993: Professor of Business Economics and Industrial Relations, University of Chicago

1988 – 1989: Associate Professor of Business Economics and Industrial Relations, University of Chicago

1986 – 1988: Assistant Professor of Business Economics and Industrial Relations, University of Chicago

1983 – 1986: Lecturer, Graduate School of Business, University of Chicago

1982 – 1983: Teaching Associate, Department of Economics, University of Chicago

1979 – 1981: Research Assistant, Unicon Research Corporation, Santa Monica, California

## **Selected Publications**

### **Books**

Social Economics: Market Behavior in a Social Environment with Gary S. Becker, Cambridge, MA: Harvard University Press (2000).

Measuring the Gains from Medical Research: An Economic Approach edited volume with Robert H. Topel, Chicago: University of Chicago Press (2003).

### **Articles**

“Government Regulation of Cigarette Health Information,” with Benjamin Klein and Lynne Schneider, 24 *Journal of Law and Economics* 575 (1981).

“Estimation and Inference in Two-Step Econometric Models,” with Robert H. Topel, 3 *Journal of Business and Economic Statistics* 370 (1985).

“Unemployment, Risk, and Earnings: Testing for Equalizing Wage Differences in the Labor Market,” with Robert H. Topel, in Unemployment and the Structure of Labor Markets, pp. 103-139, ed. Kevin Lang and Jonathan S. Leonard. London: Basil Blackwell (1987).

“The Evolution of Unemployment in the United States: 1968-1985,” with Robert H. Topel, in NBER Macroeconomics Annual, pp. 11-58, ed. Stanley Fischer. Cambridge, MA: MIT Press (1987).

“Cohort Size and Earnings in the United States,” with Mark Plant and Finis Welch, in Economics of Changing Age Distributions in Developed Countries, pp. 39-58, ed. Ronald D. Lee, W. Brian Arthur, and Gerry Rodgers. Oxford: Clarendon Press, (1988).

“The Family and the State,” with Gary S. Becker, 31 *Journal of Law and Economics* 1 (1988).

“A Theory of Rational Addiction,” with Gary S. Becker, 96 *Journal of Political Economy* 675 (1988).

“Vertical Restraints and Contract Enforcement,” with Benjamin Klein, 31 *Journal of Law and Economics* 265 (1988).

“Income Distribution, Market Size, and Industrialization,” with Andrei Shleifer and Robert W. Vishny, 104 *Quarterly Journal of Economics* 537 (1989).

“Wage Premiums for College Graduates: Recent Growth and Possible Explanations,” with Finis Welch, 18 *Educational Researcher* 17 (1989).

“Industrialization and the Big Push,” with Andrei Shleifer and Robert W. Vishny, 97 *Journal of Political Economy* 1003 (1989).

“Building Blocks of Market Clearing Business Cycle Models,” with Andrei Shleifer and Robert W. Vishny, in NBER Macroeconomic Annual, pp. 247-87, ed. Olivier Jean Blanchard and Stanley Fischer. Cambridge, MA: MIT Press (1989).

“Efficiency Wages Reconsidered: Theory and Evidence,” with Robert H. Topel, in Advances in the Theory and Measurement of Unemployment, pp. 204-240. ed. Yoram Weiss and Gideon Fishelson. London: Macmillan, (1990).

“Empirical Age-Earnings Profiles,” with Finis Welch, 8 *Journal of Labor Economics* 202 (1990).

“Human Capital, Fertility, and Economic Growth,” with Gary S. Becker and Robert F. Tamura, 98 *Journal of Political Economy*, S12 (1990).

“Accounting for the Slowdown in Black-White Wage Convergence,” with Chinhui Juhn and Brooks Pierce, in Workers and Their Wages: Changing Patterns in the United States, pp. 107-143, ed. Marvin Kosters. Washington, D.C.: American Enterprise Institute (1991).

“The Role of International Trade in Wage Differentials,” with Finis Welch, in Workers and Their Wages: Changing Patterns in the United States, pp. 39- 69, ed. Marvin Kosters. Washington, D.C.: American Enterprise Institute (1991).

“Why Has the Natural Rate of Unemployment Increased over Time?” with Robert H. Topel and Chinhui Juhn, 2 *Brookings Papers on Economic Activity* 75 (1991).

“The Allocation of Talent: Implications for Growth,” with Andrei Shleifer and Robert W. Vishny, 106 *Quarterly Journal of Economics* 503 (1991).

“Rational Addiction and the Effect of Price on Consumption,” with Gary S. Becker and Michael Grossman, 81 *American Economic Review* 237 (1991).

“Wages of College Graduates,” in The Economics of American Higher Education, pp. 121-40, ed. William E. Becker and Darrell R. Lewis. Boston: Kluwer Academic Publishers (1992).

“Changes in Relative Wages, 1963-1987: Supply and Demand Factors,” with Lawrence F. Katz, 107 *Quarterly Journal of Economics* 35 (1992).

- “The Structure of Wages,” with Finis Welch, 107 *Quarterly Journal of Economics* 285 (1992).
- “The Transition to a Market Economy: Pitfalls of Partial Planning Reform,” with Andrei Shleifer and Robert W. Vishny, 107 *Quarterly Journal of Economics* 889 (1992).
- “The Division of Labor, Coordination Costs, and Knowledge,” with Gary S. Becker, 107 *Quarterly Journal of Economics* 1137 (1992).
- “Industrial Change and the Rising Importance of Skill” with Finis Welch, in Uneven Tides: Rising Inequality in America, pp. 101-132, ed. Peter Gottschalk and Sheldon Danziger. New York: Russell Sage Foundation Publications (1993).
- “Wage Inequality and the Rise in Returns to Skill,” with Chinhui Juhn and Brooks Pierce, 101 *Journal of Political Economy* 410 (1993).
- “Occupational Change and the Demand for Skill, 1940-1990,” with Finis Welch, 83 *American Economic Review* 122 (1993).
- “Inequality and Relative Wages,” with Finis Welch, 83 *American Economic Review* 104 (1993).
- “Why Is Rent-Seeking So Costly to Growth?” with Andrei Shleifer and Robert W. Vishny, 83 *American Economic Review* 409 (1993).
- “A Simple Theory of Advertising as a Good or Bad,” with Gary S. Becker, 108 *Quarterly Journal of Economics* 941 (1993).
- “Relative Wages and Skill Demand, 1940-1990,” with Chinhui Juhn, in Labor Markets, Employment Policy, and Job Creation, pp. 343-60, ed. Lewis C. Solmon and Alec R. Levenson. The Milken Institute Series in Economics and Education. Boulder, CO: Westview Press, (1994).
- “Cattle Cycles,” with Sherwin Rosen and Jose A. Scheinkman, 102 *Journal of Political Economy* 468 (1994).
- “An Empirical Analysis of Cigarette Addiction,” with Gary S. Becker and Michael Grossman, 84 *American Economic Review* 396 (1994).
- “Inequality in Labor Market Outcomes: Contrasting the 1980s and Earlier Decades,” with Chinhui Juhn, 1 *Economic Policy Review* 26 (1995).
- “Employment and the 1990-91 Minimum Wage Hike,” with Donald R. Deere and Finis Welch, 85 *American Economic Review* 232 (1995).
- “Examining the Evidence on Minimum Wages and Employment,” with Donald R. Deere and Finis Welch, in The Effects of the Minimum Wage on Employment, pp. 26-54, ed. Marvin H. Koster. Washington, D.C.: The AEI Press, (1996).
- “Social Status, Education, and Growth,” with Chaim Fershtman and Yoram Weissm, 104

*Journal of Political Economy* 108 (1996).

“Wage Inequality and Family Labor Supply,” with Chinhui Juhn, 15 *Journal of Labor Economics* 72 (1997).

“Quality and Trade,” with Andrei Shleifer, 53 *Journal of Development Economics* 1 (1997).

“Wage Inequality and Family Labor Supply,” with Chinhui Juhn, 15 *Journal of Labor Economics* 72 (1997).

“Vertical Integration as a Self-Enforcing Contractual Arrangement,” with Benjamin Klein, 87 *American Economic Review* 415 (1997).

“Unemployment and Nonemployment,” with Robert H. Topel, 87 *American Economic Review* 295 (1997).

“Wages, Skills, and Technology in the United States and Canada,” with W. Craig Riddell and Paul M. Romen, in General Purpose Technologies and Economic Growth, pp. 283-309, ed. Elhanan Helpman. Cambridge, MA: M.I.T. Press, (1998).

“Perspectives on the Social Security Crisis and Proposed Solutions,” with Finis Welch, 88 *American Economic Review* 142 (1998).

“Population and Economic Growth,” with Gary S. Becker and Edward Glaeser, 89 *American Economic Review* 145 (1999).

“A Competitive Perspective on Internet Explorer,” with Steven J. Davis, 90 *American Economic Review* 184 (2000).

“Industrial Change and the Demand for Skill” with Finis Welch, in The Causes and Consequences of Increasing Inequality, pp. 263-84, ed. Finis Welch. Volume II in the Bush School Series in the Economics of Public Policy. Chicago: University of Chicago Press, (2001).

“Wage Differentials in the 1990s: Is the Glass Half Full or Half Empty?” with Finis Welch, in The Causes and Consequences of Increasing Inequality, pp. 341-64, ed. Finis Welch. Volume II in the Bush School Series in the Economics of Public Policy. Chicago: University of Chicago Press, (2001).

“Economic Perspectives on Software Design: PC Operating Systems and Platforms,” with Steven J. Davis and Jack MacCrisken, in Microsoft, Antitrust, and the New Economy: Selected Essays, pp. 361-420, ed. Davis S. Evans. Boston, MA: Kluwer, (2001).

“Current Unemployment, Historically Contemplated,” with Robert H. Topel and Chinhui Juhn, 1 *Brookings Papers on Economic Activity* 79 (2002).

“The Economics of Copyright ‘Fair Use’ in A Networked World,” with Andres Lerner and Benjamin Klein, 92 *American Economic Review* 205 (2002).

“The Economic Value of Medical Research” with Robert H. Topel, in Measuring the Gains from Medical Research: An Economic Approach, pp. 41-73, ed. Robert H. Topel and Kevin M. Murphy. Chicago: University of Chicago Press, (2003).

“School Performance and the Youth Labor Market,” with Sam Peltzman, 22 *Journal of Labor Economics* 299 (2003).

“Entrepreneurial ability and market selection in an infant industry: evidence from the Japanese cotton spinning industry,” with Atsushi Ohyama and Serguey Braguinsky, 7 *Review of Economic Dynamics* 354 (2004).

“Entry, Pricing, and Product Design in an Initially Monopolized Market,” with Steven J. Davis and Robert H. Topel, 112 *Journal of Political Economy*: S188 (2004).

“Diminishing Returns: The Costs and benefits of Increased Longevity,” with Robert H. Topel, 46 *Perspectives in Biology and Medicine* S108 (2004).

“Persuasion in Politics,” with Andrei Shleifer, 94 *American Economic Review* 435 (May 2004).

“Black-White Differences in the Economic Value of Improving Health,” with Robert H. Topel, 48 *Perspectives in Biology and Medicine* S176 (2005).

“The Equilibrium Distribution of Income and the Market for Status,” with Gary S. Becker and Iván Werning, 113 *Journal of Political Economy* 282 (2005).

“The Market for Illegal Goods: The Case of Drugs,” with Gary S. Becker and Michael Grossman, 114 *Journal of Political Economy* 38 (2006).

“Competition in Two Sided Markets: The Antitrust Economics of Payment Card Interchange Fees,” with Benjamin Klein, Kevin Green, and Lacey Place, 73 *Antitrust Law Journal* 571 (2006).

“The Value of Health and Longevity,” with Robert H. Topel, 114 *Journal of Political Economy* 871 (2006).

“Social Value and the Speed of Innovation,” with Robert H. Topel, 97 *American Economic Review* 433 (2007).

“Education and Consumption: The Effects of Education in the Household Compared to the Marketplace,” with Gary S. Becker, 1 *The Journal of Human Capital* 9 (Winter 2007).

“Why Does Human Capital Need a Journal?” with Isaac Ehrlich, 1 *The Journal of Human Capital* 1 (Winter 2007).

“Critical Loss Analysis in the *Whole Foods* Case” with Robert H. Topel, 3 (2) *GCP Magazine* (March 2008)

“Exclusive Dealing Intensifies Competition for Distribution,” with Benjamin Klein, *Antitrust Law Journal*, Vol. 75 (October 2008).

“Fertility Decline, the Baby Boom and Economic Growth,” with Gary Becker, Curtis Simon, Robert Tamura, *Journal of Human Capital*, Vol. 2, No. 3, pp. 267-302 (2008).

### **Selected Working Papers**

“Gauging the Economic Impact of September 11th”, with Gary S. Becker, Unpublished Working Paper (October 2001).

“War In Iraq Versus Containment: Weighing the Costs,” with Steven J. Davis and Robert H. Topel, *NBER Working Paper No.12092* (March 2006).

“Estimating the Effect of the Crack Epidemic,” with Steve Levitt and Roland Fryer, Unpublished Working Paper (September 2006).

“The Interaction of Growth in Population and Income,” with Gary S. Becker, Unpublished Working Paper (2006).

“Persuasion and Indoctrination,” with Gary Becker (2007).

“The Value of Life Near Its End and Terminal Care,” with Gary Becker and Tomas Philipson (2007).

### **Selected Comments**

Comment on “Causes of Changing Earnings Equality,” by Robert Z. Lawrence. Federal Reserve Bank of Kansas City (1998).

“Comment: Asking the Right Questions in the Medicare Reform Debate,” Medicare Reform: Issues and Answers, pp. 175-81, ed. Andrew J. Rettenmaier and Thomas R. Saving. Chicago: University of Chicago Press (2000).

Comment on “Social Security and Demographic Uncertainty,” by Henning Bohn in Risk Aspects of Investment-Based Social Security Reform, ed. John Y. Campbell and Martin Feldstein. Chicago: University of Chicago Press (2001.)

Comment on “High Technology Industries and Market Structure,” by Hal R. Varian. Federal Reserve Bank of Kansas City (2001).

### **Popular Press Articles**

“The Education Gap Rap,” *The American Enterprise*, (March-April 1990), pp. 62.

“Rethinking Antitrust,” with Gary S. Becker, *Wall Street Journal*, (February 26, 2001) pp. pA22.

“Prosperity Will Rise Out of the Ashes,” with Gary S. Becker, *Wall Street Journal*, (October 29, 2001) pp. pA22.

“The Economics of NFL Team Ownership” with Robert H. Topel, report prepared at the request of the National Football League Players’ Association. (January 2009)

### **About Murphy**

“Higher Learning Clearly Means Higher Earning,” by Carol Kleiman. *Chicago Tribune*, March 12, 1989, Jobs Section pp. 1. Long article about “The Structure of Wages” with picture of Murphy.

“Why the Middle Class Is Anxious,” by Louis S. Richman. *Fortune*, May 21, 1990, pp. 106. Extensive reference to Murphy's work on returns to education.

“Unequal Pay Widespread in U.S.,” by Louis Uchitelle., *New York Times*, August 14, 1990, Business Day section pp. 1. Long piece on income inequality.

“One Study’s Rags to Riches Is Another’s Rut of Poverty,” by Sylvia Nasar, *New York Times*, June 17, 1992, Business Section pp. 1. Long piece on the income inequality research.

“Nobels Pile Up for Chicago, but Is the Glory Gone?” by Sylvia Nasar, *New York Times* November 4, 1993, Business Section pp. 1. Long piece on Chicago School of economics. Featured a photo of five of the “brightest stars on the economics faculty” (including Murphy) and a paragraph about Murphy’s research.

“This Sin Tax is Win-Win,” by Christopher Farrell. *Business Week*, April 11, 1994, pp. 30. Commentary section refers to Murphy, Becker, and Grossman’s work on rational addiction.

“Growing inequality and the economics of fragmentation,” by David Warsh, *Boston Sunday Globe*, August 21, 1994, pp. A1. Two-page article with picture and biographical details about Murphy and his research; part of a series about “how the new generation replaced the old in economics.”

“A Pay Raise’s Impact,” by Louis Uchitelle. *New York Times*, January 12, 1995, Business Section pp. 1. Article about consequences of proposed increase in the minimum wage. Articles featuring Murphy's comments on the minimum wage appeared in numerous other publications, including the *Chicago Tribune*; in addition, Murphy was interviewed on CNN (January 26, 1995).

“The Undereducated American,” *Wall Street Journal*, August 19, 1996, pp. A12. Changes in the rate of returns to education.

“In Honor of Kevin M. Murphy: Winner of the John Bates Clark Medal,” by Finis Welch, 14 *Journal of Economic Perspectives* 193 (2000)